

October 2014

Volume 14, Issue 10

This Month's Autoship: Cinnamon Raisin Bun



Cinnamon Raisin Bun: Smells like fresh cinnamon raisin buns right from the oven.

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Scent-Sational Saturday was a Cyber-Success!!



At Fling 2014, The Mia Bella Leadership Link team had a brainstorming breakfast with a plan to have an international web-based broadcast training to help distributors companywide build their businesses to new levels, and reach their life goals! We worked our plan for 8 weeks after convention, and were super excited to put that plan into action on Saturday, September 20th!!

There were about 75 registrants on our broadcast for SSS, many that were giving us positive feedback in the chat comments during the live presentation. We also wanted to share the other feedback that we have received via Facebook and email.

Thanks for organizing Scent-Sational Saturday! It was like Fling 2.0:)

Stephanie Labbate

From Scentsational Saturday my team has a new sign up ,a sotg then she's signing up and another team member has 2 coming in one this week one is a few weeks! Cynthia Suchowacki
Thank you Cheryl Hill, Kim Day, Shep Kuester, Tamara Leisle Keller, Jennie Horn, and everyone else who helped with Scent-Sational Saturday webinar. Great job! Susan Graves
I have someone that was on the webinar at 1 oclock ready to startshe is going to sit in on the training too. I HAVE SOMEONE JOINING AFTER ITS OVERshe loves this platformshe said it takes the pressure off of her having to do biz opps in the futureSUPER EXCITED!!!Welcome Stacie Hudson to the FlickerScents team!! She saw the vision after being on the Scent-Sational Saturday webinar. ~
I want to say a BIG THANK YOU for today's First Ever International Webinar Event! It was super helpful! In the first webinar, it was very interesting to hear the history of the beginnings of Scent-Sations. And, I liked the tour of the company and facilities. In the second webinar, the demonstration for doing the "Show on the Go" was very helpful. I especially appreciated the "LifeStyle" approach by the man in Hawaii. The lady who did the local recruiting thing had lots of good ideas that I hope to put into practice. I also liked the tips for doing Trade Shows. I live in a rural community and my internet went off toward the last part of the webinar. I hope it was recorded because I would like to review it many times. Thanks so very much to EVERYONE who had a part in putting it together! Ann Smith Heinrichs

A local gal that just recently got started, joined me in my "standing room only" office and was BLOWN away with the Scent-Sational Saturday...she said the thing that impressed her the MOST was leaders all over the company coming together to HELP EVERYONE and seemed so down to earth and REAL...she has been in several other businesses and she said NONE felt like a family like what she just witnessed on the webinar! THAT SPEAKS VOLUME Leaders and I am SOOO PROUD of YOU today! She is super excited and told me I

am going to need to rent a ROOM for the next one because her entire team will not fit in my office!! Scent-Sational Saturday is a HUGE Success and it is exactly what the field needed to help THEM GROW!

Cheryl Hill

"We had a group of us get together in Calgary to participate in Scent-Sational Saturday. It was GREAT to get our team mates together -- we learned from other leaders, they helped me through technical challenges, and then we spent some time together on other topics and trading tips and tricks as we head into the fall season. I LOVE when we can get together, and being able to bridge across the miles (and the ocean) to have MORE of our Scent-Sational leaders together for Scent-Sational Saturday was ... well, you guessed it – SCENT-SATIONAL! Now I look forward to using the Business Opportunity video as ANOTHER tool in my toolbox when sharing the business this fall."

Tamara Keller

Show on the Go Keeps On Rocking!!!

"My 1st Show On The Go came in yesterday- The Show had a total of \$236 but the hostess sent me a message that more people want melts so waiting to fully place the order until ALL orders come in. So far she, the hostess earned 2 items at 50% off and she opted to take the 16 oz SOCP loaner jar I had in the show instead of a free bella bar and 90z candle...She said "I can't give you back this SOCP jar candle I love it too much so instead of the other free items, can I just take this?" I have 3 others out and earning and my goal is to get this one booked and out the door by the end of the week!

SIMPLY ASK: I say this so often but trust me, get comfortable ASKING - A customer stopped by to pick up her bella bars and candle and WALKED AWAY with a Show on the GO!

I just asked - "Hey, would you be interested in earning free candles?" She said "Of course silly I LOVE my Mia Bella, "how do I do that?" I said "Host a Show on the Go!" I explained to her what it was. She loved HOW SIMPLE and FUN it was... - Gotta Love that kind of simplicity! That is 4 booked for this month!"

Cheryl Hill

"I brought a Show on the Go bag and some candles to a pot luck we had last night for my bible study. I sold 7 jars and I have a 3rd show booked. Now I need to order more!"
Jessie Ruddick
"The SOTG I delivered last Thursday is on fire! The gal is messaging me about how easy it's been for her to get orders! So far today alone, she is at the \$150.00 mark!"
Paula Bishop
"I just completed my first "Show on the Go" and my sales were over \$300! I love this!" Sandra Blake
"Woo Hoo! Just booked my 4th SOTG for Oct and 3rd this week. I couldn't get in touch with one of the ladies that called me back yesterday so brought the bag with me and stopped by a store where a gal become warm market back in January. She starts her show today and has family coming over this weekend."
Tracey Russell
"I'm working on getting ten distributors. And with the Show on the Go I don't think that will take very long. I booked 3 today and 1 of the hostesses wants to be a distributor, she has one hostess and one that wants to be a distributor by being sotg hostess first. And I have a another hostess who wants to be a distributor also. After I have ten then it will another 10 to work to get 20. Getting people into the business is do much easier now."
Frances Avery

"Woo Hoo! Just booked my 4th SOTG for Oct and 3rd this week. I couldn't get in touch with one of the ladies that called me back yesterday so brought the bag with me and stopped by a store where a gal become warm market back in January. She starts her show today and has family coming over this weekend."

Tracey Russell

I Love the "Show on the Go" System!

I am not a party guy, don't get me wrong I like to go out and meet people and have fun! However, when it comes to our business ... I'm all business. I have a very hard time just making chit chat and then I hear some people like to play games at home parties... Who has time for that????!!

I love the "Show on the Go" system! I want to personally thank Cheryl Hill for presenting the system this year at fling! This has changed thing for a lot of people let alone Miranda and I. In our first 2 weeks of getting out and sharing the system we moved 12 bags out the door. We were able to sit down and start to build great relationship and then share the concept in less than an hour.

My very first bag I dropped off didn't go so well. The young lady burnt the candle and used half the melts in her melting pot and lost the bag and paperwork that went with it. We didn't get any sales out of it. My first thought was not a good one and I was pretty upset but she did keep the catalog. However, my second bag I dropped off turned into them asking for 4 more bags to give to various friends and as soon as I return from a business trip they will be signing up as a new distributor. My third bag that I thought I was dropping off turned into another person wanting to sign up as well. The rest of the bags, well... fortune is in the follow up!

So many people have suggested how to use the Show on the Go bags and shared their amazing ideas for success. I love it!! But I have to say that certain things don't fit for us, the system isn't set in stone. We have some bags that are a 12 hour drive away. So we have made a couple changes to benefit us and our customers and new team members. Don't sweat the details just get them out sharing our product and our opportunity.

Whether you use the Show on the Go to retail or to business build it doesn't matter, just use it. This system can be used to put that instant cash in your pocket week after week our build your own success team month after month. For Miranda and me, it has changed how we can help people with getting started on their path to success!

Rick McKenzie

Next Stop...2K!!!



Jeff & I have been with Scent-Sations, Inc. on & off since January, 2008 (thanks to my sister). We fell in love with the products. We became inactive May 2010. On July 1, 2012 my husband said "hey let's start selling candles again". What a great decision to come back. We went to convention in Vegas in 2013 where we met Cheryl Hill for the first time and she is amazing! We also went to Fling 2014 and loved it! Great speakers, great training & great people.

It has taken us awhile to get to Diamond and that's okay with us. Our next goal is 2k and building our Team. We were so excited to get to Diamond, I can't imagine what it will feel like hitting our next goal! We are truly blessed to be part of this wonderful company. We recently enjoyed a trip to Taiwan and Mia Bella went with us!.

Brenda & Jeff Farmer

A "Tent-Full-Of-Scent" Creates \$500 In Sales!!!



It was my fifth year at our local Apple Harvest Festival (Sat October 4th and Sunday the 5th).... a two day outside event, that brings hundreds of people each year. The weather was perfect for candle sales, really cool outside but the wind was not good for keeping my candle lit so, I set up my tent so the wind would not blow out the candle but also so people could get a glimpse as to the product inside. I also hung a sign outside on the tent that said "Mia Bellas Candles, Melts and Simmer Pots"....not knowing that the scent inside my tent with 3 melting pots and one candle lit created a tent full of scent, WOW it sure smelled good inside there, not knowing it would attract more people with the sense of smell (not sight) as the aroma gathered and escaped out my partial opening with a big blast of Country Home !!!)

As they stepped inside all would say "sure smells good in herewe could smell you way back there", they would open the jars and smell and would finally ask " How much are your candles?", I do not list prices ever, I force them to start a conversation by asking the price, and I never blurt out \$20, I just ask." have you ever burned a Mia Bella Candle before?

Most say no, so I point to my Yucky Basket and ask "Do the candles you burn now look like that? they all say "Yes" (still ignoring their question how much?) I pick up the candle I burned last year that I keep my biz cards in (they absorb the canlel scent) and show them how clean our candles burn, I go on to tell them, no paraffin, paraffin is a by product of petroleum and the black soot on those jars are most likely caused by paraffin wax and that ours is made from natural plant and veg waxes mostly Palm wax, and we have cotton wicks not lead or zinc. and they are made in the USA!

"I always works! I sold \$500 of Scent-Sations products in 2 days, it also helped that I had a drawing for the Country Home Melting Pot/candle and melts and only those that brought candle product from my booth could enter, I held the drawing slips and as they paid they were given one for each item brought to fill out and put in the drawing box, my winner was Dana Young from Bristol Virginia,

This year I was Show-casing the Country Home melting pot along with our other melting pots, candle and, tarts set upon the bench with two electric outlets that my husband Don made me years ago, and a generator outside for my electric source

I will be sure to keep my tent mostly closed to hold that scent in and let it escape with a full blast from here on out,

Cheryl Rotruck

"Candle Snob" Ellie Kaupp, Celebrates Her 10 Anniversary!!



As I get ready to celebrate my 10th year as a distributor with Scent-Sations. There are so many memories and experiences that I reflect on. I can still remember when my sponsor called me about this Candle of the Month deal. See she knew I was a "Candle Freak", but I was also a candle snob. I was spending about \$600.00 every 3 months with another candle company and boy was I loyal. She finally got me to agree to try her candle. I tried it, loved it and the rest I guess is history.

Then there was the first Fling (back then there were 2 a year) I took myself & my kids from Fort Lauderdale to Wilkes Barre, Pa. We all had the time of our lives and we were hooked on this new company and the people who made up the company. Everyone from the owners, to the people who made the candles, to the customer service people to the other distributors. There was something special about this company & the people, we could all feel

it! My kids became friends with the other kids & they didn't want to leave.

So we travel back to Ft. Lauderdale & began building our business. We did a lot of things some worked, some didn't! We did so many small shows, we were on the road more than we were home! Outdoor shows in 90 degrees were not fun for us or for our candles. Then came time for the Home Show which we always attended to see what new mop was available. I got a great idea – Why not take a booth at the Home show for our Mia Bella Candles. Everyone tried to talk me out of this idea – even the Home Show salesman! But, we did it & boy was it hard work & educational, but it was also very profitable. We have never missed a Home Show since! We do six a year – 2 in Miami, 2 in Ft Lauderdale & 2 in West Palm Beach. The Home Shows put 30,000 – 40,000 people in front of us in three days and it was air conditioned! Yeah!!!

We built a team, we rebuilt a team! We did Fundraisers that were able to give money to organizations that really needed it. We opened a store, we closed a store! We continued to represent that Company & product that we loved so much!

Ten years later! I am doing Shows, building a team, doing Fundraisers and still loving what I do! In ten years there have been other interest, there have been other opportunities that have come & gone! There has never been a moment when I considered quitting my candle business! I am still the candle lady with the candle store that comes to your door!

Ellie Kaupp

Fundraiser A Success!



I was at a fundraiser this past weekend, in Memphis, There were several booths set up so we had a few people around. This man walked up with his son, who looked to be around thirteen, fourteen years old. I told the man to come on and buy a candle for his wife or girlfriend. He informed me he had no wife or girlfriend. I said, well then buy one for your mother. He grinned slightly and sadly said she was in the gravebut if he could bring her back he'd sure buy her one.

Without even thinking I said, well you can still buy her one, just open it up and set it on her grave and it'll last longer then flowers. Everybody around, including the man, busted out laughing. The lady next me me said now THAT's a sales pitch! The man bought a Bella Bar and I thanked him immensely.

The Fire Department had brought out their Pink Fire Truck for Breast Cancer Awareness. I'm a breast cancer survivor so I had my picture taken.

Mary Stewart

Booked My 1st Custom Fundraiser!

I have my first custom label fundraiser!! It is my sister's best friend from high school and I saw on facebook she was trying to raise money for the new york marathon she is participating in. So (living the lifestyle) i asked my sister if she thought she would be interested in using the candles as a fundraiser. She asked and LOVED the idea!

She is all in and ready to go sent me some photo's to send over to Lowell in the morning to get her mock label made up and then we will place her first order of 12 to have at her fundraising event she is hosting in New York to bring in some more orders. We are going to use the New York Sky Line and her team's logo she is running with. I can't wait to see what they look like. I am so excited about the exposure this is going to get!

Perfect timing with the holidays coming up too! ALWAYS ask (I almost didn't!

Molly B Calvert

I Am "Super Excited!!!!

I have 3 Fall Fest vendor shows booked for the next 3 weekends. I just met with a real estate agent that is sponsoring one of the events and I showed her the personal candle label line and said she will tell all real estate agents to stop by my booth!! It feels wonderful to see the excitement on people faces about the candles. She said the are very strong!! I love Mia Bella!!! I'm All In!!!

Erick B Jones

Customer LOVES Mia Melts!

"I had always felt that Mia Bella was priced a little high until Jacqueline Snell gave me a Mia melt for for my simmer pot. I have purchased many brands of less expensive melts and none of them kept their scent more than 2 or 3 days. I couldn't wait to see how long the Mia Bella melt would last. I burned my simmer pot every day (all day long) For a month and the scent was still going strong. I'm sold! If Jacqueline Snell hadn't given me a sample I would still be wasting money changing my simmer pot every few days."

Patti Jenkins Golubieski Ressler

Shout Out to Jerri Alexander!!!

"I would love to recognize Jerri Alexander for all her hard work. Almost every month since she has joined last January she has been in one of the \$ Clubs. She works her business consistently and persistently, asks questions, and has a wonderful positive attitude. It has been awesome having you on my team Jerri. Great job and keep up the good work!"

Alison Boers

Smell and Sell... Even When It's In the Mailbox!!!

When I mail my prospect packets, I put them in the community maIlbox on my block. Today as I was getting in my car to leave, I saw the mail truck heading towards the mailbox. As I was driving by, the mail lady came running out from behind the mailbox waving at me to stop. She had the prospect envelopes in her hand that I had put in the mail earlier today.

My first thought was "Oh no, what's wrong with my packets?" When she came up to my window, she said every time she opened the mailbox, it smelled wonderful & she wanted to get a catalog & some info. So tomorrow I will have a packet ready for her to pick up. Goes to show you, you never know where your next lead will come from. PS - she knew it was me because of the Mia Bella signs on my car!

Christina Mayo Henarie

"This is the Best Candle I Have Ever Burned!"

My hostess LOVED her LOANER jar so much that she opted out of the free bella bar and 90z jar and told me she was keeping her 16oz loaner jar...LOL This was her first time experiencing MB and she feel in love!!! her words " This is the BEST candle I have ever burned in our home!"

Cheryl Hill

In Less Than 4 Weeks: "I'm Totally Excited!!!"

I joined Scent-Sations less than a month ago, but my excitement over our products is so evident that when I jokingly asked my preschooler what he was getting me for my birthday, he confidently responded, "A candle!!"

Rebecca Hurd

Gifting Creates Customers!

"Kim and I gifted two 90z. jars to my cousin a few weeks ago. Later that day she went to our online store and bought a 160z. Mia Bella Candle!"

Jimmy Day

Mia Bella candles are a new gourmet candle in my corner of the world. After talking with my upline and doing some of my groups training's we decided that a candle gifting campaign would help introduce people in my locality.

Hot Apple Pie smells so delicious and, it being fall, I decided to buy an assortment of candles in that scent to give away.

A few days ago I saw an acquaintance of mine and I politely asked her if she enjoyed scented candles. She confirmed that she did so I gave her a Hot Apple Pie votive that I had in my candle bag. She took it home. A few days later I saw her and asked her how she enjoyed her Mia Bella candle. She told that the smell of that small candle made her home smell so delicious that she wanted to order more candles. She gave me a \$100.00 right on the spot. That votive candle cost me \$1.50!"

Steve Autieri

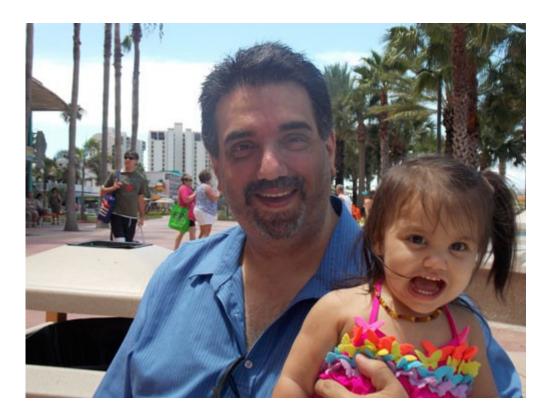
Facebook Sales Tip From Gina!!

While my September sales were mostly friends, family, and neighbors, my October sales are all from my FB friends I sent scent samples to.I On facebook I posted the following:

"Does anyone want scent-samples and I got 30 requests! I was really excited because I actually didn't expect that (I expected to fail). This I the first business I've been in that I've actually made money in!"

Gina Miller-Lopina

I Am Proud To Be in Scent-Sations!



When I first signed up with Scent-Sations, I was a little nervous about my investment. I had never burned a Mia Bella Candle before. What was I thinking? I just did something I thought I would never do; I joined a direct sales company without ever trying the product first. Why would I do something so irrational?

First and foremost, I am a candle guy; I love scented candles and will always be burning them in my home. Second, I have been in network marketing companies before and have researched many. To date I have not seen one company that offers such an amazing discount for the distributor's and couples that with no monthly minimums and a compensation plan that seems to reward you at every level, I just couldn't resist this opportunity. I didn't want to wait for a candle in the mail and then try it out and then sign up. I figured that I could sign up, order the small starter pack and see if I would like the product or not. I could not find any complaints about the products online and the small starter pack was very affordable so I thought to myself this is a no brainer.

However, before I signed up I still had a few unanswered questions. The CEO of the company called me to answer those questions and we talked for some time about Scent-Sations, the product and the people involved. After speaking with him I knew this was the company for me, it felt right. I signed up. I decided on buying the Show on the Go starter pack to be ready for business ASAP and some personal use candles. The candles performed better than any other candle I have ever burned and the scent was wonderful. I now knew this was a good decision.

I knew my decision to join Scent-Sations was going to make me money when a week later I was at a Tupperware party with my wife. After the party we were talking to a few of the party guests about Mia Bella candles and they wanted to see them. So we went to our home and I took out my personal stock of candles and my new Show on the Go packs. I sold half my personal use candles right there on the spot and had one person take a Show on the Go with them as well. The next day I was talking to another friend about these candles and they took a look at the catalog, placed an order and took a Show on the Go home. Having only one Show on the Go pack left, I took it to work and that pack went home with the first person I showed the candles to. I also handed out more catalogs and sold more candles.

I know had a problem, I had no more personal candles, no more Show on the Go packs and no more catalogs. In about three weeks from signing up I put a couple hundred dollars in my pocket and I really didn't even try. In these few weeks I could write a book about how wonderful this company has been to me and all the support that I get from its leadership and other distributors. We are truly a team. I am proud to be a part of this company and truly believe Scent-Sations offers the regular guy a real chance at making money; they really do everything they can for their distributors. I am proud to be here.

Steve Autieri

Congratulations to This Month's Rank Advancements

Jacquelyn Snell – 10K Diamond Distributor

Becky Bishop – 5k Diamond Distributor

Sharon Williams – 2K Diamond Distributor

Bradley Snell – Diamond+ Distributor Brenda & Jeff Farmer – Diamond+ Distributor

Personal Volume Club for September

Each month we will feature the names of each distributor who has a personal volume of \$200 or more.

<u>\$400 Club</u>			
Miranda McKenzie	Sharon Trachsel	William Mitchell	Aaron Bishop
Stacey Pfohl	Rosemary McKenzie	Lyndsey Archila	Rebecca Froelich
Kathy-Ann Smith	Jennifer Bruen	Jordan And Robert Ramirez	Lora Jones
Priscillia Pallin	Clayton Schneider	William Waits	Garry And Tracey Gilmore
Bradley Snell	Deirdre Holladay	Keira Feagley	Peggy Cossey
Sandra Blake	Marlene Techeira	Jane Bowker	Bobbie Timm
Dawn Arpino	Linda Morrison	Cheryl Hill	Molly Calvert
Edward Kopec	Jerome Wilson	Mildred Holland	Patricia Mauger
Basilica Of St. Michael	Stephen Autieri	Twin Crystal Rock Shop	Tommy's Deli Inc.
Amanda Manning- Moses	Dawn Rohlik	Darla Judd	Paula Bishop
Kathleen Puckhaber	Randy Bean	Marlene Lafleur	Kelly Flanagan
Martha Carriere	Teressa Yung	The Pampered Pet	Jo Brisson
	Renee Taylor		

<u>\$300 Club</u>				
Christina Douglas	Kellene Vandorn	Luann Richards	Lucky Lab Rescue	
Beverly Moore	Linda Martinez	Blake Radetsky	Glori Ann Frazee	
Barbara Miller	Edward Keller	Flicker Scents	Amy Markle	
Rhonda Marchie	Nadine Wray	LadyJay EnterPrises	Kristeena And Scott White	
Debra Dasher	Valerie Suruy	Jodie Bradley	Lisa Merkle	
Jane Gerow	Randy Smith	Stephanie Irish	Josephine Dargis	
Dawn Chaffin	Susan Goracy	Danielle Miller	Kim Day	
Villa Laguna Art	Tamara Keller	Tamara White	Kelly Drath	
Ralph Clayton	Jerry Swan	Saralee Sabo	James Day	

<u>\$200 Club</u>				
Karen s Del Muro	Haley Williams	Amy Ghirelli	Andrew Savor	
Lisa Meiluta	Brenda Kasper	Cathleen Kubiak	Tamela Merdian	
Lois R Raymond	Carolyn McLain	Robert Ruetting	Jerri Alexander	
Kristen Miller	Amorette Harrell	Jen Dunning	Karen Deuschle	
Tammy Berg	Barb Hudson	Peter Canavan	Lorraine Hower	
Kimberly Reed	Lisa Alford	Colleen Fast	Sheila Gostola	
Dog Spa Of Delmar	Susan Lecuyer	Kelcey Lamm	Cynthia Phillips	
Gwen Havlichek	Nadine Goldwater	Tammy Lee	Alternative Eating	

Tia Albertazzie	Edwin Green	Laurie Brawn	Tammy Seeley
Tammy Mccarty	Deborah Ruhlman	Shirley Graff	Vicki S Green
Kim Perkovich	Kari Van Kleef	Jennifer Getzendanner	Gina Lopina
Stephanie Roberts	Susan Tonniges	Tykisha Brown- Johnson	Rebecca Howard
Jessie Rudick	Tracie Hyatt	Linda Rigsby	Jessica Miller
	Julie Drusko		

The Gold Club

This exclusive club is for those distributors who have accumulated at least \$5,000 in personal volume from January 1st until December 31st in 2014.

Stacey Pfohl

Ron King

Sharon Trachsel

Miranda McKenzie

Top Sponsoring Distributors for September



Alison Boers

A Gold Circle signifies that a distributor has recruited at least 5 autoship members in the previous month.



Jordan Ramirez Paula Bishop Christina Henarie Becky Bishop Cheryl Hill

A Silver Circle signifies that a distributor has recruited at least 3 autoship members in the previous month.



Vicki Green Sharon Williams Keira Feagley Stacey Pfohl Bradley Snell

A Bronze Circle signifies that a distributor has recruited at least 2 autoship members in the previous month.

September 2014: Top 10 Retailers

- 1. Stacey Pfohl, TX
- 2. Edward Keller, PA
- 3. Vicki Green, WA
- 4. Kelly Drath, TX
- 5. Bradley Snell, NC

- 6. Linda Morrison, ME
- 7. Otanner Candles, ON CAN
- 8. Peter Canavan, PA
- 9. Lisa Meiluta, PA
- 10. Martha Walters, FL

Top 15 Selling Candles in November 2013

- 1. Christmas Pine
- 2. Sweet Orange & Chili Pepper
- 3. Home for Christmas
- 4. Hot Apple Pie
- 5. Pumpkin Spice
- 6. Chili Vanilli
- 7. French Vanilla
- 8. Christmas Essence

- 9. Angel Wings
- 10. Grandma's Kitchen
- 11. Apple Cinnamon
- 12. Snow Place Like Home
- 13. Christmas Pine (White)
- 14. Pumpkin Cheesecake
- 15. Spiced Cranberry

Next Month's Autoship



Home For Christmas

Upcoming Autoship Scents

December – Hot Apple Pie