

MIA BELLA NEWS

Scent-Sations, Inc. Monthly Newsletter



November 2014

Volume 14, Issue 11

This Month's Autoship: Home for Christmas

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Scent-Sations Is Perfectly Positioned for Online Sales!!



Online retail is GROWING for network marketers. Scent-Sations has one of the best "retail-able" products in our industry. Our retail prices do not cause "sticker shock"....we are retail priced equal to or (in most cases) less than the other gourmet scented candles on the market. We need to get our product "out there" to that market!!!

Make sure your customers know about the closeouts section of your online website...

From Jeff Pfohl:

"Charlie... the new retired scents being "closed out" in our online store is a great idea.....I sent out an email to all of my customers and so far I have sold a huge amount of closeout products online (one order for \$155 showed up less than 5 minutes after I sent the email!"

We are also having a record month for online retail sales, including one retail order for \$440! We send our customers two email blasts per month and can literally watch the orders come in after the email!"

The Show on the Go is in Full Gear!!

"Power of Show on the Go: 20 new customers this week.

I've only met 5 of them. I believe that is what you'd call LEVERAGE"

Jordan Ramirez

The Show on the Go is causing a tremendous amount of activity in the field. There are more new distributors coming on board "faster" because the prospects are falling in love with this innovative idea for a "home party!"

In my 25+ years in MLM I would never have guessed that the 21st century would see the home party atmosphere GROW bigger! We have been inundated with the story that internet, social media etc were going to replace human interaction on a contact basis, but it is not happening that way.

Social media and the internet are (it seems) working hand in hand with human interaction. People still want to be around others. People still LOVE the idea of sharing a great product line that they would be willing to share with friends and family....and the Mia Bella's line of products; candles, melts, personal care, etc. meet their criteria for quality.

Get on board with the Show on the Go and watch your NEW Scent-Sations business grow like it has never grown before!!!

From Show on the Go Girl, Cheryl Hill:

"SIMPLY ASK: I say this so often but trust me, get comfortable ASKING - A customer stopped by to pick up her bella bars and candle and WALKED AWAY with a Show on the GO!

I just asked - "Hey, would you be interested in earning free candles?" She said "Of course silly I LOVE my Mia Bella, "how do I do that?" I said "Host a Show on the Go!" I explained to her what it was. She loved HOW SIMPLE and FUN it was... - Gotta Love that kind of simplicity! That is 4 booked for this month!

"Show on the Go #2 just came in with a total of \$156 and one lady said..."These are the BEST melts and candles I have EVER used!" She will be hosting one in the spring!"

Cheryl Hill

"My husband did a short (only 5 days) SOTG and he rocked it! 5 orders and over a \$100 in sales. He wanted to test the waters but I guess he had fun because he says he wants to do another! He has been such a great supporter of my business venture! I picked a good one when I said "I do!"

Sandra Blake

"Last spring, a lady answered my ad in a local 'paper' and asked to have a home party (before signing up) to see how it goes. Her party is scheduled October 25. She didn't want to do a SOTG, but wanted the stackers to show her friends for outside orders..LOL I phoned today to find out how she was doing. She has over \$200.00 in outside orders already! Love it! Great time for her to get started, I'd say!"

Paul Bishop

"I had a private message from someone in SC that I had left a SOTG bag with. They wanted to know if I could send them more catalogs as there were a couple of people that wanted to take them to work, (they offered to pay for them), in an hour they got over a hundred dollars of orders (they were excited about that), and they are joining!!!!

PS... "I picked up two shows today. Combined \$565.15. Doing the happy dance all the way to the bank!"

Linda Lunt Morrison

"Everybody loves dental appointments, right? Today I went to have a routine cleaning and exam. As I was checking out, I asked the lady who was helping me if she remembered our candles and her face lighted up brightly. She said "Oh I LOVE your candles!" (we have given them a couple each year for thank you's/holiday gifts) I asked her if she would like an opportunity to share a "Show on the Go", with her fellow employees and earn some free products at the same time and needless to say, she was all in. We made a plan to meet on the phone after dinner tonight and I departed, not wanting to hold up the next patient coming up behind me.

As I was getting into the car, she came running out, calling my name. She excitedly told me her fellow clerk wanted to do a Show on the Go, too, but one she would do with her friends and family."

Never did I expect to get a clean bill of dental health AND not one, but TWO SOTG's as a result of a visit to my favorite dentist."

Jan Kuester

“ I did a home party for a childhood friend of mine. She was so disappointed and embarrassed when only three of twenty guests she invited showed for the party.

We had \$197 in sales, and was we were asked to leave her party open for a few more days so they could try to get additional orders from those who did not attend the party.

What made the whole experience so wonderful for me was when a Scentsy customer and a PartyLite customer said "I have never heard of Mia Bella's before, but I wish I have been introduced to these candles years ago" They then said they wanted to book an SOG or a Home Party in the next few weeks!”

Sarah Pfeiffer

Below is a response from one of my first SOG hostesses. This is a great way to get our products out there and show how awesome they are :)

Hey Jessie...Everyone's so happy with their candles! And in looking at the hostess specials for Nov/Dec, I think I've GOT TO HAVE another show on the go :-) I can't believe it but the holiday selection is awesome...I have to have it. Can I order more than one???

So open me up another party. I don't even need additional books or order forms. I've certainly got enough samples!! And this time I want to order everything online so it will go directly TO everyone. It's worth the extra couple dollars I think. Let me know when my website link is ready. THANKS!!

God Bless

Jessie Rudick

“I Just had a hostess sign up to be a distributor and she chose to enroll with the Show Pack! She told me that she wanted to enroll right after turning in the results for her Show on the Go and I followed up with her for 2 weeks until she was ready to get her Show Pack!

Made appointments to drop off two sets of SOTG orders tomorrow, and to drop off 4 new shows (2 warm market, 1 from the fair and 1 repeat hostess from the fair who only sold \$100 her first show and wants to try again for more :))”

Jordan Ramirez

"I just booked another SOTG. She commented on one of my timeline post: "Hi facebook family and friends. I am taking a poll for my business. Do you prefer jar candles or melts for the warmers?" I saw Jennie Tinkler Horn and Cheryl Hill had done this so I followed along. It scored me several comments and now two SOTG. Yay! Be creative on your timeline and local groups. Get those you are connected with to engage then follow up with them to see what interest they might have."

Tracy Russell

Carry Your SOG Bag With You!!!

I took my SOG Bag with me into a restaurant yesterday. Before I left I asked the young hostess if she liked candles. Of course she said yes, so I asked her if she would like the opportunity to get some free and some at a discount. She wanted to know how, I very quickly showed her the bead stackers with melts but did not answer her questions. I told her I didn't want to interfere with her job. Got her name and number and what time she got off work. I also learned she is in school. She asked to meet me next week and would like two bags as she is bringing a friend with her who wants to do a SOTG too. Take a bag with you EVERYWHERE!!!

Linda Lunt Morrison

Mia Bella's Customers Speak Out!

"It's Lemon Verbena that I LOVE...and the reason I love it...its perfect all year round. The lemon scent is not overwhelming and can be used in my kitchen and a bathroom. Everything just smells better when it's burning."

Diane K in Roseville

"My purchase of the candles came hesitantly for me because of the smell of candles wearing off quickly and black marks left in my candle holder by other brands of jar candles. But with Mia Bella, those concerns are no more! They burn clean, their scents last incredibly long, and are a great value for the price.

My first candle purchase of their trademarked Sweet Orange Chili Pepper quickly led to the purchase of various other scents. I use them as gifts for neighbors, family and friends. All are well received with the same response, I love Mia Bella's!"

Brenda Reyes

"I have been buying Mia Bella candles for a few years. I love the clean, long lasting scents and have a "few" favorites. Slate and Stone, Sweet Orange Chili Peppers, Fresh Linen and now Cinnamon Bella Buns. I can recommend the candles without hesitation and my thanks to Sue Harrington for introducing the line to me."

Karen T in Acampo CA

"I am a long time lover of candles, books and coffee. I truly wish I knew about Mia Bella's Candles ages ago, would have saved me a ton of scrubbing soot off my ceilings. Mia Bella's Candles are the best I have ever used hands down. Not only are the soot free, but the wax stays a cool temperature.

Once my youngest son grabbed a Sandwood candle I had going at the time and before I could stop him yanked it towards himself. I was just quick enough to get most of the wax on my arm with a little getting his chest. Even with a babys sensitive skin it left not a mark on him, did not even raise a cry from him. NO burn whatsoever! Add those items with the long lasting scent (from beginning to finish) and incredible burn time, I am hooked and will not buy any other kind of candle."

Jon, Pa

"I just received a \$109 order from ONE lady!!! It all started when I gifted her a Spa-Sations candle. She made comments about my orange creamsicle candle burning this summer when she visited (she is a health profession who does home visits for my hubby who is ill).. She kept commenting at each visit how much she loved the scent of our home! So I gifted her a candle.

Some months later she brought me some orders from her mom and her son! I gave her the same benefits as a SOTG due to her effort and she is thrilled! In the mean time she's passed out 3 of my catalogs and 3 business cards with my samples on them!"

Deena Cannistraci

Scented Candles: Men Love 'Em Too!!

“I have a “guy” customer who just ordered Slate and Stone. He loves it and told me he will recommend our candles to all of his friends and will be ordering more for Christmas gifts!”

Brenda L Connor

“I sold all of my Mia Bella's candles to men for the first 11 months of my distributorship. I even had three carpenters fighting over ONE candle in my home! I told them the only way they could smell more scents was “after” they finished with their work!! “

Susan Graves

“I Opened a new SOTG this morning... with a man who has had it for an hour and he's already called asking, "How can I become a distributor? I want to make money with these candles!"

Kathy Schneider

Bella Balm Gift Works Wonders!

I have to tell you about Bella Balm Hand & Body Lotion. I gave some to our Schwans guy about 2 weeks ago to give his wife. She is having some type of cancer treatment, so I thought it might be a nice little comfort/ luxury item. He stopped yesterday to say how much she loves it. Then, holding back tears, he said her cancer doctor was so impressed by the healing effects it is having on her skin, the doc asked her to bring it with her next time.... she wants to recommend it to other patients!!!

Karen Del Muro

Training Tip From Cheryl Hill

I just posted this on my (facebook) status...

Hi facebook family and friends. I am taking a poll for my business. Do you prefer jar candles or melts for the warmers?

I have 33 comments, one friend wanted a link to my website to order melts and others asking questions about our products.

What I plan to do with this...

1) For those that said they like melts and I KNOW they are not a MB customer, I am going to private message them and offer to send them 2 free melts to try and test out in their home for me.

2) Those that like the jars and I KNOW they are not already in my newsletter or a distributor I will PM them and let them know I am entering them into a candle drawing.

3) ALL of them will be asked if they would want to earn FREE products by either hosting a online or show on the go for me, depending on where they live!

It doesn't matter HOW YOU share, just get out there DAILY taking action to share and LIFESTYLE your business!!

Cheryl Hill

Training Tip From Jacquelyn Snell

"Both of my school aged children are avid readers... so of course, they use my business cards as bookmarks. Just had 5 teachers approach me this evening about purchasing. Get that exposure!! Delivering a SOG tomorrow morning to my son's teacher!"

Jacquelyn Snell

Smell And Sell... It Works!

I always have my products delivered to office. I work on a closed lab, so can have stuff here if I need to. I had a bigger order this time, because I am preparing for a vendor show, but decided to have them delivered here anyway. Needless to say my lab smells wonderful

just with the box sitting here. So, I called some of my coworkers that have ordered from me before and had them smell. Guess what?? Yes, got some sales from it. They loved the signature sculptured candles and the pies. Exposing is the key.

Denis Gutierrez de Coruzzi

Making Lemonade Out of Lemons

It's always been our policy to make lemonade out of lemons. We told our Son Alex that when he was a high school Senior Competing in Kansas City in Skills USA. His story: the 3rd cut of the morning he cut his panel grain the wrong direction. We could watch at the sidelines but could not coach. The first thing we said to each was... he is going to make lemonade today!!! . At break time he was sitting along the wall... we walked behind him and said, looks like you are making lemonade today. And his reply was "yep!" Long story short he placed 13th in the nation with his lemonade.

It was one of those days when my shipment arrived from Scent-Sations I was all excited to see the new winter Signature Scents and the "Art" work on top of them. It always amazes me how beautiful each and everyone is and I applaud the workers and artist who creat them!

I opened my box to find out that there were 6 of my Signature Candles busted. I checked the box... it looked fine except for one corner. So I call Scent-Sations to let them know and Lisa in Customer Service went to bat for me and Charlie and Lisa came up with an idea of giving me points so that I could receive a shipment today before my Fundraiser Bash that I'm having at my home this evening.

Now to the lemonade of my project. Since I had all of these busted jars sitting here I went to work and made them into beautiful centerpieces to give away at my Bash for door prizes. (The middle of the candles turned into little melts that I am giving away to all my customers who spend 25.00 dollars or more) Two of the outer shell of the Signature Candles became Pillar Advent Wreathes. The rest I put one Votive Cup in when the center was burned out of the Candle. They are pretty nice if I have to say so myself.

After being with this company for over 10 years they never cease to continue to amaze me with how they work with their Distributors to make sure your events go off with out a hitch even when you are delivered a Lemon.

Thanks Again Scent-Sations for always supporting me!!

Dawn Rohlik

Vendor Fair and Social Media Combined!

I was at a 3 hour vendor event. I blasted about 7 local garage sale / rummage sale facebook groups about coming out to smell the new candle in town. I had one gal from one of the groups ask for business info on group and one gal on Monday said that she missed attending... she's interested in selling our candles from her shop!

She didn't reply to a PM I sent her so I looked her up and found the name of her shop on her personal page, gave her a call and made an appointment to see her today. She will be signing up as a distributor by Friday as she is going to be in Phoenix over the weekend at 2 large family events and is taking a SOTG bag to both parties!

I booked 2 SOTGs at the event!

I ran a contest last week and finally was able to get together with the winner this morning. She ended up taking a SOTG bag as well as her prize. She said that she thought the contests I was running on the facebook groups was a very SMART way to introduce Mia Bella to this heavy GC area! THANK YOU TRACY!!! I won't be surprised is she doesn't sign up actually!

I delivered the melts to this weeks winner this morning as well and she's in charge of the local Head Start program so I planted seeds with her about SOTG AND fundraisers.

Plus I have two more leads from last Saturday that said they were interested in SOTG and one more who indicated that she was interested in biz info.

Carol Tull Boor

Living The Lifestyle!

I can not express enough how important living the lifestyle is. You do not have to be advertising your business or feel like you're nagging people to let them know about your business. I was at work last night talking with a customer. (I manage at a restaurant.) It was nearing closing time so I had a few minutes of down time to chit chat. The gentleman at the table was discussing the different aspects of his business. I simply said "I completely understand. I experience the same things with my candle business."

This perked quite a bit of interest from the lady at the table. We got to talking. HUGE candle fanatic. Grabbed scent samples and a candle I had in my car for her. I will be calling her tomorrow to schedule her SOTG and who knows where it will go from there.

I'm always mentioning my candle business to people I meet. If they ask about it GREAT, if not that's ok too. Its all about making people aware and you can do it in very subtle ways."

Molly B Calvert

Chelsey Barron... Off To A Fast Start!!

From Jordan Ramirez:

“I have to give a shout out and a congratulations to my newest distributor, Chelsey Barron. She got started with the Show Pack last Monday, and her pack arrived on Saturday.

She took the stackables with her to the school bus stop today and ended up selling EIGHT CANDLES!

And as if that wasn't enough... she's dropping a Show Bag off with her first hostess tomorrow!!

Congrats Chelsey! Way to get off to a fast start!!”

In One Month... Things Are Happening!

“It's now been one month since I had received my Show Pack. Since then I have I have been able to pay off my show pack, pay more than minimum payment on my credit card bills, take my wife out for some long over due fun and reinvest in my business. I can't tell how happy I am with my decision to partner with Scent-Sations. This is really making a difference in my life.”

Steve Autieri

Stress No More... It Works!



From Martha Walters: This testimonial is from one of my Sweet Customers. Thank you Stephanie.

One evening, my baby boy was restless and had come to sleep with me and was having a lot of back pain and was restless as well. So in the wee hours of the morning I lit up my Stress No More Candle....guess what?? With in 15 minutes my child who is 6 had settled and was resting finally and I could feel a relaxation as well....I was asleep soon after that too! We both never woke up after that until our alarm went off 5 hours later! Love my Stress No More candle!!

My Supporting Role As My Wife Builds Her Business!!!



Sandra started her Mia Bella business early 2014 and I was a bit skeptical in the beginning, considering we both had done other self-start-up businesses (Avon and Amway) in the past, but I supported her decision because we are a team. In the beginning it was a bit slow for her when she went to friends, family, colleagues and our doctors' offices, because no one had heard of the Mia Bella name. That quickly changed when she was able to show them quality of the candles. I could see that she had invested in something wonderful!

One of Sandra's big breaks, in my opinion, was the Farmer's Market in the city we live in, Vista California. She has a spot at the Farmer's Market every 2nd Saturday of each month and it has proven to be a moderate success. This last Farmer's Market an independent hair salon owner approached her and asked if she would be interested in displaying some of the Mia Bella candles in their establishment. Sandra

got their business card and contact information and agreed to schedule an appointment to see if this would be a viable avenue for her business. She was a bit nervous but I encouraged her to follow through. I was so proud of her when she did schedule the appointment with the store owner. She now has a display in their salon to sell more candles.

Another leap forward for her business was when Sandra learned about the Show & Go's. She was excited about this one and quickly did her research. She was off promoting it and telling everyone she knew about it before I could blink. Sandra's younger sister dove in first to help her out. It was so much easier than the traditional home parties where you try to get as many people as possible in one spot for an hour or two. She closed that party with over \$300 in sales. I could see Sandra was going to be on fire with this new feature as part of her business. To continue with Sandra's success and to support her, I decided I wanted to do a Show & Go as well because I work in an environment with a lot of co-workers. My Show &

Go was for only 5 day instead of 10 because I wanted them to have the Mia Bella product in their hands as soon as possible. Sandra closed my short show with over \$100 in sales. I viewed my first Show & Go as a tiny success so I decided to do it again and out of it I was able to entice a co-worker to do one as well. The Show and Go's have proven to be a very successful part of Sandra's business and I am happy to do my part and be a supportive spouse.

Sandra has come a long way with her business since she started 9 months ago. She has committed herself to be successful and grow her business. I see how passionate she is about the products Mia Bella offers and I want to do my part to help fan that fire! I believe the

support that spouses, partners & significant others can provide to someone trying to build their business can only add to the success they are trying to achieve.

-Nathan Blake (Husband to Sandra Blake)

Congratulations to Sharon Williams for Promoting to 2K Diamond!

Words cannot express how proud I am of Sharon Williams for her promotion to 2K during the month of September.

Sharon jumped into the business headfirst when she reactivated her distributorship in April of 2013. She has had the attitude of a leader since day one – the attitude of a person who refused to let any obstacle stand in her way of success.

Over the past 18 months I have watched Sharon grow as a businesswoman and as a person... committing herself to daily, consistent activity with her business, and committing to a personal development plan, constantly working on her mindset, her belief and her leadership skills.

She has stepped up and become a shining example of a leader-on-the-rise, always willing to step in and offer encouragement and advice when someone needs it. She encourages those on her team to pursue and achieve their goals, and steps in to support and encourage crossline distributors as well.

At the beginning of this year, Sharon set a goal to reach 2K. I've watched her work diligently with new prospects, follow-up with existing prospects and coach her current team members week in and week out... and that hard work has paid off!

Sharon, congratulations on your promotion to 2K! I look forward to celebrating many more promotions with you in the future here at Scent-Sations!

Jordan Ramirez

Congratulations to This Month's Rank Advancements

Cheryl Klinker – 2K Diamond Distributor

Molly Calvert – Diamond+ Distributor

Personal Volume Club for October

Each month we will feature the names of each distributor who has a personal volume of \$200 or more.

\$400 Club

Stacey Pfohl	Sharon Trachsel	Shari Shears	Kathie Miles
Roseann Boldin	Jessica Miller	Kathleen Puckhaber	Rosemary McKenzie
Cheryl Hill	Kira Sandoval	Ron Frame	Linda Morrison
Lyndsey Archila	Lisa Alford	Clayton Schneider	Dawn Rohlik
Hair Studio 35	Randall Henarie	Deb Mayberry	Teressa Yung
Julie Hanson	Tamara Keller	Benjamin Grant	Jessie Rudick
Muttley Crew, LLC	Kristi Rizo	Nadine Wray	Stephen Autieri
Dona Thompson	Vicki Weitzenkamp	Darci Nelson	Linda Rigsby
Ben Lemer	Brian Mink	Sheehans Pharmacy	Kristy Butts
Penne Hanus	Karen S Del Muro	Ilana Slavin	Andrea Dobrowolski

Melissa Dial	Pat Bergstedt	Paula Bishop	Bear Lakes Country Club
Susan Cortes	Brenda Lamb	Gregory Mello	William Morrison
Martha Walters	Candy Bota	Denis Coruzzi	Linda Martinez
The Pampered Pet	Netria Haywood	Stacy French	Arlene Sollon
Virginia Thompson	Cathy Seighman	Scott Olson	

\$300 Club

Renee Day	Alturas Mini Storage	Susan Goracy	Shannen Elliott
Michelle Lentvorsky	Lisa Hayter	Jill Smith	Mardella Axe
Brenda & Jeff Farmer	M. Diane Lawing	Delia Pinto	Martha Walker
Patricia Mauger	Max's Paradise	Kristen Miller	The Triangle Pharmacy
Alexa Luongo	Laura Nonemaker	Sarah Wilber	Connie Walton
Flicker Scents	Dawn Chaffin	Carol Boor	Jenny King
Jodie Bradley	Tammy Musselman	Miranda McKenzie	Ruth Knaub
Meg Munson	Lisette Bouchard	Layne Townsend	Tanya Wheeler
Basilica Of St. Michael	Tracy Russell	H & M Herbs & Gifts	The Medicine Shoppe
	Marlene Techeira	Justin Locke	

\$200 Club

Juanita Schmitz	Jennifer Getzendanner	Laura Collins	Beverly Arvin
Kimberly Brokering	Michele/Joe Thatcher	Lisa Rueb	Peggy Cossey
Amy Hughes	Martha Carriere	Rowena Adlao	Patty Knopp
Peggy Barker	Vicki Irlbeck	Rebecca Froelich	Athena Brown
Jerri Alexander	Herman Cox	Sandy Divine	Charley Boudreau
Diane Cline	Sara Cologna	Kimberly Hershey	Carolyn McLain
Priscillia Pallin	Laurie Brawn	Kim Perkovich	Sandra Blake
Glori Ann Frazee	Cordell Farm & Ranch Sore, Inc.	Marie Jo Gray	Lucky Lab Rescue
Michelle Langston	Tracie Hyatt	Cynthia Phillips	Cara Ellington
Sarah Pfeiffer	Chantelle Smalley	Joaquin Rodriguez	Ann Heinrichs
Lisa Meiluta	Lynn Siegrist	Donna Doheny	Marion Meade
Michelle Ohrvall	Sharron Sample	Kathi King	Rick McKenzie
Michael Torounian	Lesa Tanisia	Kimberly Reed	Sylvia Grimes-Myrie
Kevin Howe	Jatina Johnson	Brenda A Reyes	Patricia Innis
Kellene Vandorn	Susan Tonniges	Debra Dasher	Pamela Aikens
Maryellen & Domenick Camorote	Susan Hilferty	Mildred Holland	Beverly Moore
Cathy Fox-Pardo	Valerie Suruy	Jane Bowker	Molly Calvert

Vicki S Green

Pearl Gain

Jacqueline Sears-
Ndao

Stacy Stalsitz

Sheryl Love-Johnson

Loretta Delaney

Alicia Cripe

Roberta Mack

Phillip DeCouteau

Terri Forehand

Jean Holko

Melissa Banta

Nila Kotlarich

The Gold Club

This exclusive club is for those distributors who have accumulated at least \$5,000 in personal volume from January 1st until December 31st in 2014.

Stacey Pfohl

Miranda McKenzie

Sharon Trachsel

Ron King

Heather Findlay

Lisa Hayter

Top Sponsoring Distributors for October



Christina Henarie
Stacey Pfohl
Sharon Williams
Alison Boers
Gerald Horn
Jacquelyn Snell
Cheryl Hill

A Silver Circle signifies that a distributor has recruited at least 3 autoship members in the previous month.



Tracey Russell
Cynthia Suchowacki
Aaron Bishop
Eleanor Kaupp
Molly Calvert

A Bronze Circle signifies that a distributor has recruited at least 2 autoship members in the previous month.

October 2014: Top 10 Retailers

1. Stacey Pfohl, TX
2. Martha Walters, FL
3. Jessie Rudick, AZ
4. Cheryl Hill, MT
5. Lisa Meiluta, PA
6. Clayton Schneider, TX
7. Vicki Green, WA
8. Barb Hudson, IA
9. Lisa Alford, MD
10. Kathi King, MN

Top 15 Selling Candles in December 2013

1. Sweet Orange & Chili Pepper
2. Christmas Pine
3. Home for Christmas
4. Hot Apple Pie
5. Apple Cinnamon
6. French Vanilla
7. Angel Wings
8. Chili Vanilli
9. Snow Place Like Home
10. Snowberry Pine
11. Odor – No More
12. Very Berry Christmas
13. Mulberry Spice
14. Grandma's Kitchen
15. Christmas Essence

Next Month's Autoship



Hot Apple Pie