

# MIA BELLA NEWS

Scent-Sations, Inc. Monthly Newsletter



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## This Month's Autoship: Coconuts & Lime

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## Distributor Spotlight On Donna Kresge

Practically every day you can find a posting on the Mia Bella's site from Donna and it is always about more candles being sold to more people! Even while dealing with possible illness she is a dynamo. Here are just a few of those comments that show up each day!!

“Went out for awhile but didn't push at all tonight not feeling well, but still sold 3 jars the band is only there once a month and couldn't wait to see me!”

“Haha pretty funny when the bartender calls and says come on over we have potential customers here. Just love this job so much!!!”

## Congrats to Lori Baker - April “Smile” Simmer Pot Winner



Scent-Sations distributors now have a new goal....put Smiles on as many faces as possible by handing out our Mini Mia Samples, loaner jars, etc. We know that every time someone receives a sample of a Mia Bella candle it puts a smile on their face. The more smiles we get the more exposure we get and that means more sales, more distributors and more growth.

Only ONE pot will be given out each month to the distributor who creates the most smiles. This month we want to congratulate Lori Baker!!!

## Free Spirit “Citrus Fusion” Introduced



The final Free Spirit candle in the Spring/Summer catalog was recently introduced and already has become a top seller! “Citrus Fusion” is a combination of Lemon, Kiwi and Basil and is a great addition to our natural wax/hemp line.

## “Purple Rain” Limited Edition Memorial Candle a Huge Hit



The Free Spirit line of natural wax/hemp oil candles has had amazing growth since its introduction at 2015 Summer Fling. In fact most of them are now in our top 25 best selling candles! We introduced a special edition memorial candle after the untimely death of music legend Prince called Purple Rain.

## "Orange Creamsicle" Is Free Spirit's Newest Spring/Summer Candle!



The newest Free Spirit candle is here just in time for the warm Spring/Summer weather.

One smell and you will be drawn back to those hot Summer days and a cold frosty orange creamsicle to cool you down!

## Bugs No More Patio Candles are a HUGE Hit!



The new "Bugs No More" Patio Candle arrived just in time for the "buggy season" and it is a resounding success, based on the many emails we received already!

“I have been buying Bugs No More candles and they not only work great but they smell so much better than the traditional bugs away candles. But when I saw this patio candle I fell in love immediately. This looks so classy on my patio furniture and I am sure that our many outdoor part guests will be commenting on them all Summer long!”

“Finally a great smelling bug repeller that looks great on my patio furniture. Our family practically lives out doors all Summer and these not only do the job but they smell fantastic too”

“I light up my Bugs No More indoors and outdoors. The patio jar is now my “go to” outdoor Bugs No More and the traditional one is staying inside. I just love the scent no matter where it burns!”

This is just a handful of the emails we received about the new patio jar Bugs No More Candles!

## **You Can Earn Money From International Mia Bella's Sales!!**

As Mia Bella's candles were selling across the USA and Canada we continued to hear the same thing... “This is the best scented candle on the planet!”

Over the years we have had many people contact us who want to know when Mia Bella's was coming to their country. Sadly we could not give them the answer they were seeking.

All USA companies are looking for ways to penetrate international markets. For network marketing companies, it is very expensive to do...costing in the millions per country, setting up corporate offices, warehousing and factories.

In the mid 1990's Bob and I were top distributors with a small US network marketing company that was in the same position we are in. They opened international markets through independent entrepreneurs in foreign markets. Bob and I had several countries that we “sponsored” and each time those vendors placed an order, Bob and I earned a commission.

We decided to test market Mia Bella's candles into the international market place via a vendor program. The goal was that if a country (or two or three) started to grow via vendors we could then have a vendor program which we could implement into international markets and allow you the potential to benefit from those markets.

Over the past year we have successful ventures in Slovakia, Saudi Arabia and England. Our first shipment is leaving for Spain this week where that group will be opening a store for Mia Bella's. We are currently in communication with several other groups in several other countries.

We now know two key things: (1) Mia Bella's are a smash hit no matter where they are sold, (2) We have a program that works and we can duplicate it via vendors in many international markets.

How can YOU capitalize on this?

We are now able to offer our distributors the chance to earn income in the international markets. Here is how it will work for you. If you have a contact in another country who is interested in opening a "Mia Bella's" store you can put him/her/them on the phone with Bobby.

Note: You can find entrepreneurs in countries where there are other vendors.

When your contact places an order you will be considered the "sponsor" Each time they order we will pay you finder's commission.

We caution you to not abandon your USA/Canada contacts to work the international markets because they will be tied in together too... in the form of compensation.

Your commission for each order will be based on your "paid as" rank for the month that the order clears the bank.

Compensation is based on the CV of the order and does not include any shipping, taxes, etc.

If your "paid as" rank is Gold to Diamond you will receive 1% of the order total.

If your "paid as" rank is 2K or 10K you will receive 2% of the order total.

If your "paid as" rank is Double Diamond or Triple Diamond to you will receive 3% commission on the order total.

If your "paid as" rank is Director to Sr. Platinum Director or above you will receive 4% commission on each order.

If your "paid as" rank is Ambassador Director you will receive 5% commission on each order

You can see that the more you build your Scent-Sations MLM business the more compensation you can earn from large overseas orders from the vendors you sponsor.

\*International orders do not pay more than one level commission, the volumes do not count towards rank in your MLM business and you cannot use international vendors for rank advancement.

# Congratulations to This Month's Rank Advancements

**Scott and Jill Gannon – Diamond+ Distributor**

## Personal Volume Club for April

Each month we will feature the names of each distributor who has a personal volume of \$200 or more.

### \$400 Club

Scott Kresge	Stacey Pfohl	Jennifer Callahan	Blake And Karen Radetsky
Keyla Acevedo	Teresa Willis Kellogg	Madeline Pagan	Heather Culbertson
Dawn Rohlik	Karen Deuschle	Shawne Widener	Stephanie Black
Mildred Holland	Chastity Lane	Scott And Jill Gannon	Tammy Musselman
Susan Mattson	Belinda Nadeau	Rhonda Deville	Milisa Lehman

### \$300 Club

Brad And Melinda Yates	Bert Booz	M. Diane Lawing	KRBR Enterprises
Marcella Tarkwon	Deb Mayberry	Stephanie Irish	Johnny Jenkins

Edward Keller

Jacquelyn Snell

The Light

Tommy Dennis

Renee Fike

Yvette Thomas

Sandra Brown

### **\$200 Club**

Shonte Wheeler

Troy Sarnoski

Diana Franzi

Mary Leedy

Laura Nonemaker

Miranda McKissack

TJ Martin

Kimberlee McConnell

Nancy Pineau

Chelsea White

Jessica Miller

Erika Schneider

Rebecca Tucker

Brenda Savage

Vivlyn Lawson

Sunnycrest Farm  
Store

Martha Walters

Judy Habbart

Ralph Clayton

Joaquin Rodriguez

Holly O'Clair

Patricia Mauger

Kelly Flanagan

Denice Sherksnas

Gloria Jamison

Brett Jones

Erick B Jones

Basilica Of St.  
Michael

Anthony Jones

Shawn Herold

## **The Gold Club**

This exclusive club is for those distributors who have accumulated at least \$5,000 in personal volume from January 1st until December 31st in 2015.

Stacey Pfohl

Sharon Trachsel

Miranda McKenzie



## Top Sponsoring Distributors for April



Kristy Butts  
Cynthia Suchowacki  
Alison Boers  
Scott Gannon

A Bronze Circle signifies that a distributor has recruited at least 2 autoship members in the previous month.

## April 2016: Top 10 Retailers

The Top 10 Retailers each month are featured based on their online website sales

1. Stacey Pfohl, TX
2. Gloria Jamison, PA
3. Martha Walters, FL
4. Stephanie Black, PA
5. Veronica Walter, PA
6. Chelsea Windhausen, NY
7. Diana Starling, CA
8. Steven Robben, MO
9. Scott Kresge, FL
10. Joanne Pastore, NY

## April 2016: Top 10 Personal Volume

1. Scott Kresge
2. Stacey Pfohl
3. Jennifer Callahan
4. Blake And Karen Radetsky
5. Keyla Acevedo
6. Teresa Willis Kellogg
7. Madeline Pagan
8. Heather Culbertson
9. Dawn Rohlik
10. Karen Deuschle

## Top 15 Selling Candles in June 2015

1. Bugs No – More
2. Sweet Orange & Chili Pepper
3. Odor No – More
4. Chili Vanilli
5. Sex on the Beach
6. Angel Wings
7. French Vanilla
8. Melon Margarita
9. Lemon Verbena
10. Hot Apple Pie
11. Green Tea
12. Coconuts & Lime
13. Apple Cinnamon
14. Cucumber Melon
15. French Lavender

## Next Month's Autoship



**Melon Margarita**

### Upcoming Autoship Scents

July – Bamboo Rain	August – Harvest Time	September – Moroccan Nights
October – Spiced Cranberry	November – Night Before Christmas	December – Hot Apple Pie