

## This Month's Autoship: Tropical Smoothie

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## SUMMER FLING 2012

The Woodlands Inn & Resort  
Wilkes-Barre, PA

Monday - July 30<sup>th</sup>

Tuesday - July 31<sup>st</sup>

Wednesday - August 1<sup>st</sup>

### HAVE YOU REGISTERED YET?

One of the biggest events of the year. Is the Wilkes Barre Fling. If you have never attended Fling, you can not imagine what you have been missing. So don't miss this one!

**BUILD YOUR TEAM...** Teams that attend together grow together!!

Can't make the full 3 days? There are other options available. Please review the information sheet link below for Payment Plan and the One Day Event Registrations.

If you haven't attended Fling in awhile, isn't time to get refreshed and up to speed on all the new products and plans??

The payment plan option makes paying for registration a snap. Check out the link below with the payment plan option. Registration is currently open in your Back Office under "Corporate Info" - "Calendar of Events". Be sure to click the payment plan option box at the bottom of the screen. Payments will be charged on or about the 15th of each month. If not choosing the Payment Plan option, full payment will be charged at time of registration. Also, be sure to choose your Wednesday night meal option. Menus are now listed on the information sheet. If you need any special dietary meals, please contact Cheryl at the email or phone listed below to make arrangements.

We all know how important it is to attend Fling and the invaluable training and workshops.

But, we sure do know how to have a good time too! Summer Fling 2012 will celebrate Scent-Sations 10 Year Anniversary!!

On Tuesday night we will be looking for a "hero", a superhero that is and Wednesday night we will get totally awesome with "Back to the 80's"!!!!

One thing to please keep in mind, we are not the only convention in town for that weekend. That said, please plan to reserve your hotel room as soon as possible.

Here is the link to the complete [information sheet on Summer Fling 2012](#).

If you have any questions, just call Cheryl at 570-270-9010, ext. 727 or email [cheryl@scent-team.com](mailto:cheryl@scent-team.com)

## 2012 BAHAMAS VACATION Was a Blast!



Thank you to Scent-Sations for the top 10 “Responsible Sponsoring Vacation” to the Bahamas. David and I had a great time from start to finish. Cheryl did a great job organizing this trip and everything was so easy including airport shuttle service to and from the resort. All meals were included in the vacation package so we never went hungry or thirsty and even made jokes about who was picking up the tab when we were finished eating. The opportunity of meeting and being with the top 10 in the company was great. We had great conversations about how we work our businesses and lots of great ideas were shared with each other.

A group of us took a taxi and visited different places and had a blast. There was a beautiful resort we visited that had an aquarium, water park and so much more. Then we were off to the downtown straw market and shopping area. The next day we relaxed on the beach and enjoyed hanging out with the group. The last night we all enjoyed free shows, a local band and lots of dancing at the resort.

On this trip I handed out several business cards w/scent samples and got contact information from many of those for follow up. It is so much fun talking to others from different states. Vacation is all about having fun and enjoying life. Connecting with others is fun!

The good-byes were hard but we will be together again at Fling in just a few months.

Have you written this down yet? I am so happy because I am one of the winners of the next vacation from Scent-sations!

Jeanie and David Morgan, Delaware



We'd like to send out a Huge Thank you to Bobby, Cathy & Mia, Charlie & Cindy & Cheryl for the amazing opportunity to rest and relax on the beaches of the Bahamas! We are finally unpacked and have a lifetime of memories to be thankful for.

We had a great week of lying on the beach, swimming in the ocean, visiting Atlantis with its amazing water park and aquarium and also exploring the fish and coral in individual underwater submarines at Stuart's Cove. It was great to meet up with some old friends we only get to see at Fling and to get the chance to spend quality time REALLY getting to know our teammates from Canada (maybe even learning a little too much LOL!) And as always, it's great to meet new friends!

We want to thank all of our friends and family that support us in our business and of course THANK YOU to our amazing team, we look forward to being on the trip with each and every one of you next year, sipping fruity drinks and relaxing by the ocean!

Thanks again Scent-Sations for an amazing holiday!

Michael & Laura LaRocque  
Red Deer, AB Canada



On Wednesday April 25th, my husband, Randy & I left San Antonio TX heading to the Bahamas as one of the 2011 Scent-Sations Vacation Winners.

Five hours later we were landing in Nassau and, after clearing customs, were ready to begin our adventure. We headed to the Breezes Resort where we were able to explore the grounds before meeting up with the other winners at a cocktail party and dinner.

The next morning, we headed to Atlantis with Jeanie Morgan, Cheryl & Ted Hill, Ellie Kaupp and Joe Capuozzo. Cheryl & Ted headed to the waterpark while the rest of our group decided to explore Atlantis. We were able to see almost all of the resort until a security guard noticed we did not have Atlantis wristbands and told us we had to leave since we had not bought passes to be there. The guard actually followed us until we were back on the public beach and off the resort grounds! We all had a good laugh about this and headed to downtown Nassau to do some shopping.

Not much shopping was done though since we found Senor Frogs and spent the rest of the afternoon in there singing and dancing in the Konga Line. We decided to relax on Friday and spent the day laying out on the beach. It was overcast and I managed to get a pretty good sunburn. Thank goodness I had my Bella Balm to take the sting out!

That evening we headed back to Senor Frogs - this time with Jeanie's husband David joining the group.

It was raining on Saturday so Randy and I caught a bus and went back to downtown Nassau to finish our shopping.

We asked several locals where they would recommend we eat lunch and they all said "The Fish Fry". Off we went to find it and when we did, I ordered fried fish. Imaging my surprise when I got it with the head and tail! I could even see the teeth. I have to say that it was good although I had to cover up the head in order to eat it.

Our last night was spent dancing until the wee hours of the night at the hotel. Sunday we were up bright and early to say goodbye to everyone and head back home.

The biggest bonus of winning this trip was getting to meet the other distributors and exchanging ideas about how to work our business. I had met several of them at Fling but on this trip I really got to know them and now they are no longer just business associates but also friends! I can't wait to see everyone at Fling!!

Christina Henarie, Texas



What an amazing experience Ted and I had this past week in the Bahamas. This Mia Bella vacation gave us both so many wonderful memories that will last a life time. One of the high-lights for me was watching my husband experience the Caribbean for the first time. Seeing him find a starfish, stingrays and a barracuda while snorkeling in front of the resort was so much fun!

It was great to meet up with the other top 9 distributors for 2011 and experience the warm weather and sunshine while sticking our toes in the sands of Cable beach. Our adventures included snorkeling in the crystal clear water, a day at "Paradise Island", enjoying dinner at the different restaurants the resort had to offer and ending the day with walks on the beach not to mention enjoying a Pina Colada when ever the mood hit!

This trip was truly a dream come true for me! I have had on my dream board a picture of the Caribbean Ocean and beach with a statement "I will enjoy a paid in full vacation to the amazing place." To see this dreams become a reality and to experience this with Ted was more than I could have ever expected!

You have heard me say it many times before "We offer a GIFT!" So decide today to share this GIFT with everyone you know and move your business forward each day! Because YOU TOO could be joining us on next years FREE Vacation, but it is up to you to choose if you are ready and willing!

Cheryl Hill. Billings Montana



I didn't win this trip... I EARNED IT! What an incredible experience, to spend several days on the beaches of the Bahamas, with the Incentive Trip Earners, their guests, and the company owners. That is one great way to celebrate hard work and achievement! I loved the opportunity to read (for HOURS ... without my kids interrupting me!), suntan, snorkel with sharks, scream my fool head off on the water slides at Atlantis, and eat eat eat to my heart's content! We spent time meeting new people, getting to know everyone better, and

enjoying every moment of life in the Bahamas. This was the first tropical vacation my husband and I have taken together (we've been together 12 years!), and we've already looked into going back (this time we'll take the kids).

Many people have congratulated me for "winning" this trip to Bahamas. A lot will also say how "lucky" I am. But quite frankly, luck had nothing to do with my being on this incredible trip to the Bahamas, which I did not, in fact, win. Earning this trip had to do with deciding I wanted to earn it, doing what it took to earn it, and developing myself and my business plan along the way.

It all began last year when I DECIDED I was going to earn this trip. There is a definite difference between "wanting" or "desiring" or "hoping for" something and "DECIDING" to achieve it. It isn't always easy, and simply wanting or hoping won't carry you through the tough times. So Deciding is the first step, no matter what your goal may be. Last summer, I DECIDED I wanted to earn this trip to the Bahamas.

Then, I got busy DOing. I spent months focusing on the basics in my business -- prospecting, presenting, duplicating. When you choose to grow your Scent-Sations business, whether by retailing, fundraising, or creating the life of your dreams through sponsoring, you will spend a majority of your time finding people to talk to -- AKA prospecting. Daily I would go outside of my comfort zone: talking to people I met in the grocery store or at the gym (aka life-styling); cold-calling from the phone book and online; offering draws at trade shows and other events to gather leads. And I spent countless hours following up -- phone calls to everyone I'd met, found, or who entered a draw: "Are you open to looking at other ways to make money?" The phone became my friend. Myself and fellow Incentive Trip earner, Ashley Davis, established weekly business presentations in Calgary, and then added weekly "Bullet Train-ing" sessions to those meetings to assist those who choose to join us and offer more educational tools every week.

Along the way, I focused on DEVELOPMENT: developing, revising, and redeveloping my business and work plans; and working on my personal development. Every month I laid out new goals for my business; I tracked my activities, noted what worked, what needed to be tweaked, and what activities should be set aside. On a monthly basis I took a good, honest look at myself and decided which area of personal development I would focus on for the month -- I would then buy books, audios and other resources to assist my personal development. December was my "Law of Attraction" month.

Bear with me as I share my personal experience regarding the Law of Attraction, and how December worked out for me and my business. At the beginning of December I was beginning to worry about qualifying for the Incentive Trip altogether. I'd been in the top 10 for the trip consistently throughout the year; however I had not earned a single point in the month of November despite 'working' very hard, and I knew there were many talented and hard-working distributors also vying for a spot in the top 10. I decided to utilize the Law of Attraction for the month of December, specifically focusing on the activities in my business that would earn me the incentive trip. I spent a couple of days clarifying what I wanted, identifying the sources of my doubts, and writing my desire statements. Then I got busy allowing, believing, and working hard. Every day I wrote out my desire statements. And when doubt or anxiety would creep in, I would repeat to myself "A lot can happen in a day.", which would calm me down, remove my doubts, and allow me to attract what I needed. There were several events that came from 'out of nowhere' during December, two new distributors in particular (one who has said 'no' in November and



changed her mind in December, and the other who came to me via this first distributor); and by the end of the month I had earned more points, and ultimately a spot on the Incentive Trip.

So you see, I wasn't "lucky". In fact I didn't even "win" this trip. I earned it. and You can earn your trip too! The steps to achieve this goal are the same as for any goal: DECIDE - DO - DEVELOP. Decide you want to earn the 2012 Incentive Trip. Do the activities required to earn the points to be in the top 10. Develop your business plan and yourself personally, always. Oh, and a little Law of Attraction certainly won't hurt either ;-)

Tamara Keller, Canada



How would you like to plan for a FREE all-inclusive vacation for 2 yearly? It is available, it is possible and it is FUN! If you are brand new to the company and/or industry I highly recommend using the remainder of this year to hone your skills to earn next year's incentive vacation.

I am immensely proud of our Canadian Team who earned 50% of the winning spots! Way to go Ashley, Maxine, Tamara and Laura! It was a pleasure spending time vacationing with you and your guests.

Thank you Bobby, Charlie and Cheryl for your time and efforts to make Scent-Sations Inc. Incentive Trip an amazing time and remarkable vacation.

I am grateful and look forward to learning where we will be flying to enjoy the next incredible Scent-Sations Incentive Trip!

Nikkea Kayler, Director, Red Deer County, AB., Canada

## Bella Flora



The New “Bella Flora” signature scent candle was released in the first week of May and already we are getting great response from the field. This exotic South Seas combination of berries and flora is an exciting new compliment to the Signature line. It includes 6 different colored south seas flowers to choose from.

“Those look amazing!!! I can't wait to share them with everyone!!!”

Lacey Bumphrey

## Derma Renu Is The Best!!!

I had breakfast with a friend at a local restaurant on Saturday morning. My friend, Bob has lived in New York City area since the 1980s and he comes into town about 6 times a year and we get together when we can for that 9 am Saturday breakfast. He called me at my office on Friday evening asking If I could meet him at the restaurant on Saturday as he wanted to introduce me to his girlfriend of 3 months.

We had a wonderful breakfast and "caught up" on things and his girlfriend (a commercial mortgage broker in NYC) was a great conversationalist and easy to chat with. At one point in our conversation which was focused on working out (Bob is a gym rat like me...at one point in his youth he was the runner up for the Jordache man commercials) his girlfriend asked me "Do you get spa facials?"

I looked at her a bit quizzically as it didn't truly relate to the "working out" phase of the conversation...and she continued..."Your skin is so healthy looking..I figure you must get high end facials from a spa here."

I laughed and said "No, I use a product line called Derma Renu..it was created by a local scientist and its the most state of the art natural skin care on the planet."

Needless to say... She wants some!

I have said this many times... and it is not fluff talk coming from an owner of a direct selling company... Dermal Renu is the best of the best... Both Bobby and I have been exposed to many high end direct selling company skin care regimes... these companies claim to be using the best ingredients, the latest science, etc. But I have never received a single compliment on my skin in all the years I have been using their products. Since going exclusive with Dermal Renu I have had over 30 people ask me what I was doing to my skin... and some of these people have known me for most of my life.

Dermal Renu is a blockbuster product. I truly believe it could be the biggest selling product in Scent-Sations entire product line. If you came into this program because you wanted a 'Candle Business" I want to ask you to "think outside your box" for just a moment.

What if... you ordered Dermal Renu and used it exclusively for 6 months... and over that time you ended up enrolling a hand ful of friends who were not looking for a candle related business. What if they fell in love with Dermal Renu and started working their "skin care business" with the same passion you have for your candle business. What if they went out and built a team of 100 Dermal users. This would add an additional \$8,700 in volume to your organization and in the worst case scenario you would be receiving 5% in commissions (close to \$500 in monthly commissions!)

When enrolled in my first MLM company it was to buy one hair fitness product. The company had skin care too, but their "wow" product was a hair product that was good for men who had thinning hair....we called it the "hair deal!"

But over time we found that skin care was a much bigger market that appealed to more people (and most especially to women... who are the number one group who enter into direct selling!) The company took its focus off the hair product (which was creating probably \$10-\$20 million in sales after 5 years) and put its emphasis on skin care and within one more year grew to over \$500 Million in annual sales!

Our uplines were making \$20,000 and \$40,000 per month with the "hair deal" and one year later were earning over \$200,000 PER MONTH with the skin care deal!!!!

The company now does in the range of \$2 Billion per year and do you know what one product line created the most growth in the USA ever??? Their Anti Aging Skin care system which they introduced just 2 years ago! Here is a \$2 Billion 25 year old company having record growth because they brought out a product line that appeals to the massive aging population in the USA and Canada!!!

I wonder how many people truly realize the power that Dermal Renu has to change their financial future? I think if everyone really "got" the power of this product they would be telling every person they knew about it!

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I've been using Dermal Renu since it was first introduced through Scent-Sations, and also take advantage of the convenient autoship so I'm sure never to go a single day without it.

I have used high-end skin care systems in the past, and there were so many products... the serums, the hydration mist, the exfoliator, lip cream, eye cream, face cream, neck cream, day cream, night cream. I literally had to have the directions for use beside the products so I would do everything at the right time and in the right order. In the end, I abandoned these systems because they were just too much trouble, and I didn't see the results they promised.

And then Dermal Renu became available! I have had what I believed to be 6 sun damage spots on my face, and prior to Dermal Renu, I would apply an extra touch of our Bella Beauty Mineral Makeup to these spots because I thought they were that noticeable.

By following the SIMPLE 2-step Dermal Renu process morning and evening, 3 of the sun damage spots are totally gone, 1 is reduced so much that it is barely noticeable even to me, and the two other spots continue to fade.

In addition, my skin tone is more even, pores are tighter, and the fine lines are diminishing.

I love the way Dermal Renu makes my skin feel and can't imagine ever being without it.

Becca Mutz, Bentonville, AR

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I have been using Dermal Renu for over a year. This is the BEST my skin has EVER looked. I have tried almost everything you can imagine to help clear up my adult acne as well as even out my skin tone yet NOTHING seemed to work, in fact most made my skin worse. So when Dermal Renu was introduced I was a bit skeptical to see if this was going to be just like all the rest. I was impressed from the first time I used it. It made my skin feel like silk and after a few months my adult acne was no longer an issue, my pores started to reduce in size and my skin tone was even. As a busy mom of three I LOVE the simple 2 step system! I highly suggest giving Dermal Renu a try, I know I am glad I did!

Cheryl Hill Billings, MT

## **Action Team Emails Have Been A Big Help!**

Charlie, I want to thank you for all the free training and encouragement you provide for all of us to think and dream big! This past weekend I was afforded a first hand look at the cattiness and pettiness that comes from small thinking. At some level I knew it was there, but it was very apparent at this small show I did this last Saturday. Our show was not very well attended, but I made a few nice sales and got a prospect for the business. Talked to her this morning and looks like she very well may be a team member in the near future! She has an autistic son and likes the idea very much of a business she can work around his needs, not to mention she LOVES candles!

Thank you for encouraging us to see the much bigger picture! I'm not where I want to be yet, but honestly, without your support and the support the company offers as a whole, I know I would not be even anywhere close to where I am. “

Linda Seagren

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From Jeannie Morgan:

“I am doing a monthly give away on my Facebook Page just like you suggested in one of your action team emails and here are testimonials from this months winner. She has been posting on Facebook and has over 200 friends seeing these posts.”

Post #1: I can't wait to receive my candle... and I'll let you all know how it smells and burns... "A zingy, zesty, orange-eeee smell that you will never forget!"... sounds GREAT!!! (and she post a picture of the candle and my website)

Post #2: Received my candle from Jeanie Wooters Morgan. I'm helping her by test burning a Sweet Orange & Chili Pepper candle.

FIRST - the scent even before burning is wonderful!! Love that it is a two wick candle, should help it burn more evenly. I'll post again later this evening once it has had a chance to burn for a while...

"A zingy, zesty, orange-eeee smell that you will never forget! It rose to the top as one of our most popular fragrances immediately! Get one today and see for yourself!"

Post #3 From my friend, Sandi McKay: I've been enjoying my candle from Jeanie Wooters Morgan. I'm helping her by test burning a Sweet Orange & Chili Pepper candle. It's been burning for several hours and the scent is wonderful!! Looks like it is burning really evenly and cleanly... I'll be burning it every day and let you know how much I like it. Check out the web site, they have lots and lots of "flavors"!!

Post #4 From Sandi McKay: Jeanie Morgan sent me a candle to try out and I only have one thing to say about it... WOW...

The scent is fabulous, it burns cleaner than even soy based candles, burns evenly in the 16 oz jar because of the two wicks, and it looks good too.... So, I guess I would say that I recommend these candles to anyone looking for high quality candles.

Yes, they cost more that the cheap ones you can buy at the corner store, but you get what you pay for.... great scent, long burning and NO soot, NONE !!!  
BTW - the scent I have is "Sweet Orange & Chili Pepper" and they have over 70 scents to try... :-)

Website: [www.getnaturalproducts.com](http://www.getnaturalproducts.com)

Facebook Page: Get Natural Products

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## Not Even Surgery Stops My Mia Bellas Biz!!!

I am finally out of the Henry Ford Macomb Hospital after having emergency Back Surgery, along with 4 broken right ribs.

I just now got back home this afternoon and it will take me about a year to re-cooperate, however, I did not let that stop me from selling the candles, etc.

My boyfriend was kind enough to bring all of my candles products and catalogs up to my hospital room and I stamped them all and then hid them in a cabinet and opened a little candle shop from my hospital bed.

The nurses, nurses aides, escorts who would wheel me around in my wheel chair and then take me to my Rehabilitation Therapy to learn how to walk again with a walker, etc., I would show them a catalog and they would smell the candles and then they began buying them from me and the word spread around fast.

Pretty soon, I had them all sneaking into my room, and purchasing them and placing orders to me. They were so excited to learn about Mia Bella as they had never heard of your company before and they all loved the candles and went crazy over them.

I took pictures of all of my Rehabilitation therapists and occupational therapists and rewarded them with some of the candle products and gave a Birthday Candle out to one the Escort Wheelchair guys who wheeled me around for my therapy every day and you should have seen the smiles on all of their faces.

They all were and are so excited and so grateful to me and said that and I am not writing to brag or anything but that the nurses and staff and aides said that no one has ever done or rewarded them like that before.

My room mate ordered many candles, votives, simmer pots, etc.

Jane Felix

## Bella Bars Are More Than "Soap!"

My sister called me yesterday to tell me about our Bella Bars. She gave several gift baskets to fellow teachers during the last holiday season and there were several Bella Bars in each basket.

Yesterday she got a call from one teacher's wife who wanted to know where she could get more of the "Bella Beauty Soap!"

Beauty Soap???

She told my sister that she is a "skin care freak" and has bought "it all" when it comes to skin beauty products. When her husband brought the Slate and Stone Bella Bar home in the basket she looked at the ingredients and assumed this must be a high end beauty bar designed for the face. She uses it only on her face and she told my sis that NOTHING has ever made her face feel so soft and look so healthy!

I said something in the "early years" of Scent-Sations...I told people that in the 70s and 80s we could have started an MLM company with the Bella Bars as the lead in product. In those days, there were companies that started with soap and I believe that the Bella Bar is one of the best (if not THE best) cleansing bars on the market today.

Not only is the Bella Bar my favorite product but I have created Bella Bar Addicts out of many of my male friends. I have bikers, cops, powerlifters and assorted other "tough guys" who cannot go a day without using the Bella Bar.

Every once in a while I will receive an email from a "distraught" distributor wondering "why" we put skin care and make up into our program when we are a "candle company!"

The truth is we are a marketing company that markets what we believe are "best in class" products to distributors and their customers.

When we were approached on adding the make up to our program, I balked at first but then realized that if we offered our distributors a state of the art best in class mineral make up line at below retail pricing we are adding a benefit to the program. Whether anyone retailed those products to end customers was not a concern. If you have 100 distributors in your downline (or 1,000, or 10,000 or more) and each month your distributors ordered just \$20 in makeup for their own use you are adding volume to your organization, and volume is what pays you residual income!

As time goes by we will continue to add new lines of products to Scent-Sations. Not everyone who enrolls in Scent-Sations is now or ever will be simply a candle lover. There will be people in your downline who enrolled because they wanted to use and market Dermal Renu. There are people who will enroll to buy Bella Beauty supplies for themselves and family and might have no interest in candles.

That is what makes this a wonderful opportunity. You are part of a company that offers gourmet products at wholesale or retail.

Whichever way you offer it, you still get paid!!!!

Charlie Umphred VP Scent-Sations Inc

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"I absolutely love the Bella bar and this product alone could build your SS business. Every person that I have ever given a bar dtoo comes back to get more. I haven't used any other bar beauty soap since spring 2004. Not just women, men love it too!"

Tracy Russell

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I have cats, who unfortunately, if they find dirty clothes on the floor, like to pee on them. If you have cats, you know how nasty a smell that is. Well, I went to go wash one of my favorite dresses last night (we have our division bosses here today and I wanted to look extra nice), it's hand wash only, and yep, they had found it. I tried washing it in woolite, even letting it just soak for a while, and nothing, still smelled horrific. I thought maybe my Bella bar would work. I gave it ONE good washing with the Bella bar, and the smell was COMPLETELY GONE!!!!!! Yeah Bella Bars!!!!!!!

Kelly Drath

## Congratulations to this Month's Rank Advancements

Lila Lins - Diamond+ Distributor  
Jasmine Snyder - Diamond+ Distributor  
Jean Samuels - Diamond+ Distributor  
Rob Simon - Diamond+ Distributor  
Frances Teller - Diamond+ Distributor  
Roger Rebben - Diamond+ Distributor  
Tod Smather - Diamond+ Distributor  
Sue Kubinsky - Diamond+ Distributor

Susan Teal - Diamond Distributor  
Becky Transom - Diamond Distributor  
Jim Stuart - Diamond Distributor  
Peg Rogers - Diamond Distributor  
Betty Warden - Diamond Distributor  
Patty Percey - Diamond Distributor

John Kingsley - 2K Distributor



## Top Sponsoring Distributors for April



Cheryl Pope

A Silver Circle signifies that a distributor has recruited at least 3 autoship members in the previous month.



Norah Sandager  
Tamara Keller  
Tamika Jerrols-  
Robinson

A Bronze Circle signifies that a distributor has recruited at least 2 autoship members in the previous month.

## April 2012: Top 10 Retailers

1. Sandy Wolcott, SD
2. Justin Lins, SK CAN
3. Kathleen Puckhaber, NY
4. Rita Felps, TX
5. Cheryl Pope, TN

6. Monika Boecker, NY
7. Benjamin Grant, NC
8. Leah Warner, SK CAN
9. Rick McKenzie, AB CAN
10. Heather Findlay, CA

## Top 15 Selling Candles in May 2011

1. Sweet Orange & Chili Pepper
2. Chili Vanilli
3. Sex on the Beach
4. Angel Wings
5. French Vanilla
6. Hot Apple Pie
7. Coconut Mango
8. Lilac

9. Coconuts & Lime
10. Fresh Laundry
11. Cucumber Melon
12. Japanese Pear
13. Apple Cinnamon
14. Creme Brulee
15. Juicy Ripe Watermelon

## Next Month's Autoship



### **Caribbean Cooler**

#### Upcoming Autoship Scents

July - Japanese Pear  
August – Sweet Orange & Chili Pepper  
September - Grandma's Kitchen

October - Home for Christmas  
November - Candy Cane  
December - Hot Apple Pie