

MIA BELLA NEWS

Scent-Sations, Inc. Monthly Newsletter



March 2014

Volume 14, Issue 3

This Month's Autoship: Lilac

Table of Contents



Lilac: Fresh and light, the smell of Spring is in the air!

- [p.02 March Madness: Put More Money In Your Commission Check!](#)
- [p.03 New Products](#)
- [p.05 Scent-Sations Is My "Magic One!"](#)
- [p.06 When Minions Attack – A Hotel Meeting How-To](#)
- [p.09 Get Ready For Easter](#)
- [p.09 "Life-Styling" And Making Money!](#)
- [p.10 Personalized Fundraiser Leads to More Sales!](#)
- [p.10 One Gifted Candles Leads To More Sales!](#)
- [p.11 St. Patty's Basket To Help MS Fundraiser!](#)
- [p.12 Veronica Walter is Excited to be With Scent-Sations!](#)
- [p.13 Customer Comments!](#)
- [p.14 The Power of Samples!!!](#)
- [p.14 People... The Driving Force of Your Business!!](#)
- [p.16 Congratulations to this Month's Rank Advancements](#)
- [p.16 Personal Volume Club for February](#)
- [p.18 The Gold Club](#)
- [p.19 Top Sponsoring Distributors for February](#)
- [p.19 February 2014: Top 10 Retailers](#)
- [p.19 Top 15 Selling Candles in April 2013](#)
- [p.20 Next Month's Autoship](#)

March Madness: Put More Money In Your Commission Check!



Last month we announced a "Beat the Winter Blues Bonus" program for all you business builders and aspiring business builders out there! Well, February has ended, but we have decided to keep it going for the month of March, since it is still so cold out there for many of you! What better way to beat the winter blues than with some extra cash for "March Madness!"

Here is a recap of the program for you and will run for the entire month of March:

1) \$199.99 Starter Packs normally create a total commission/bonus of \$34 for the sponsor.

If you enroll 3 NEW people with a \$199.99 Starter Pack you would normally earn $\$34 \times 3 = \102 in bonuses and commissions. However, during March Madness, this bonus will be increased to \$60 per signup, for a total of \$180 in bonuses and commissions for those same 3 signups!

2) \$499.95 Fast Start Packs normally create a total commission/bonus of \$156.50 for the sponsor.

If you enroll 3 NEW people with a \$499.95 Fast Start Pack you would normally earn $\$156.50 \times 3 = \469.50 in bonuses and commissions. However, during March Madness, this bonus will be increased to \$200 per signup, for a total of \$600 in bonuses and commissions for those same 3 signups!

3) Mix and Match!

You can enroll 3 (or more!) NEW distributors with any combination of Starter Packs and Fast Start Packs and get the extra bonuses - NO LIMIT!

For example, if you sign up (2) NEW distributors with Starter Packs and (1) NEW distributor with a Fast Start Pack, you would earn (2) March Madness Starter Pack Bonuses at \$60 plus (1) March Madness Fast Start Bonus at \$200 for a total bonus of \$260.

What if you enrolled more than 3 NEW distributors? What if you enrolled 5 or 7 or 10 new distributors with Starter Packs or Fast Start Packs? Your bonus could be HUGE!

Here are a few scenarios to whet your appetite for CA\$H!

Scenario #1: Sign up (5) NEW distributors with Starter Packs and earn a cool \$300! (5 x \$60)

Scenario #2: Sign up (3) NEW distributors with Fast Start Packs and (4) NEW distributors with Starter Packs and earn a massive \$840! (3 x \$200 + 4 x \$60)

Scenario #3: Sign up (5) NEW distributors with Fast Start Packs and earn a whopping \$1000! (5 x \$200)

The sky is the limit!!!

New Products



Raspberry Smoothie 16oz Jar, 9oz Jar and Melts



Country Living and Country Home Simmer Pots, Jars and Melts

“I just want to say "THANK YOU" for the Beautiful Country Living & Country Home Lines. I just sold a Country Home Simmer Pot and 3 dozen melts, that will be placed in a Hair Salon (pic attached is our melting pot in the salon)...now the Salon Clientele will get to experience the wonderful Mia Bella fragrances (instead of the chemicals) while getting all prettied up!

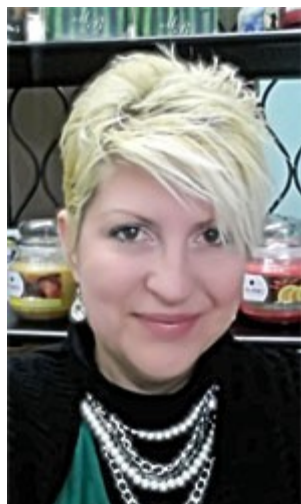
I placed an order today for more of the simmer pots and when I get them in, my customer from today will be back to get another Simmer pot....she just loves them!! They are a big hit, just another reason I LOVE my Mia Bella Business!! Thank you so much to everyone at the Corporate Office for all you do to bring us the BEST candles and Products EVER...as well as FAST shipping!!

This customer told me she threw away all her other “junk” candles and only uses Mia Bella now as she absolutely loves them and will never use/burn any other brand. She Loves her Mia Bella’s and tells everyone she meets about them!!!

P.S. - As I was typing this my loyal customer from today called me to say her friend wants a Country Home Simmer pot also and some melts!! So total 3 Simmer pots and 6 dozen melts sold in 1/2 hour! Gotta Love this business!!!!!!”

Kristy Butts

Scent-Sations Is My “Magic One!”



I realize my name has just started floating around this last month, but I want to assure you, I am not some overnight scent-sation. I was what was considered in this industry, the 98 percent. I joined Scent-Sations in 2008. I was looking for a business with a product that I loved without having the requirements of all the parties and quotas.

I sold a few candles every now and then, made some pocket money, and that was good enough. I would then set it aside and forget about it until something would happen, a bill would pop up or someone would ask, are you still selling those great smelling candles and then I would get motivated again, for a month; I'd sell a few more, and forget about it AGAIN. This went on for 6 years! This is what I call a SOMETIMES Business!

In the last 6 years I also dabbled in other network marketing businesses hoping to find that “MAGIC ONE” not realizing the perfect one was already right under my nose!

Finally, New Year's Eve 2013 going into 2014 I talked to my husband and we decided it was time to get serious. I had proven to myself I had what it took to grow teams in other companies; the problem was there was never the passion behind it. Then one day while I was chatting with a friend online, Cheryl Hill, she asked me, why don't you come back to Scent-Sations? You obviously love the product, you are great at networking, and we have a vendor program you may be interested in looking at. That was when I looked again at the company I loved so much, the company that my husband and kids loved.

Scent-Sation's compensation plan allows the distributor to earn money quickly and easily with a high quality consumable product. The company has an array of buy in options so anyone can afford to go into business for themselves, and the owners truly care about their people. You are not just an ID number here!

I just couldn't help myself, I signed back up and I gathered 8 of my closest people and got them to sign up right away with me. I told them it was a no brainer, even if they only planned to do a couple parties a year (which aren't even a requirement!) or they plan to become big team builders, they had to jump on this now! We are a well-established debt free company that has been in business for 11 years. I believe in the next 2-3 years we can really grow this company and hit some serious momentum! Even though we are 11 years old, this is still ground floor! And our product is beyond compare. They couldn't say no!!!

I make a point to reach out and talk to 20 NEW people each week about Scent Sations. I don't always get everyone's information, but I do try. I write down my goals physically on paper and add to them daily. I continually bounce ideas of my husband about my business. He is my partner and my biggest supporter. I listen to my kids when they have suggestions on my business, and I always let them talk to people about it! These are just a few of the

action steps I do to keep my business going.

Coming home to Scent-Sations has been the best decision my family and I have made!

Anna Banett

When Minions Attack – A Hotel Meeting How-To



In network marketing we are always taught that meetings = money. Want to make more money? Do more meetings. Well, that sounds simple enough, so that's what we decided to do.

After a great turnout at the Dallas regional event, we opted to continue hosting meetings in the area once a month. It is only a 6-hour drive from our hometown, and is centrally located for our Texas and Oklahoma distributors.

The first step in this plan was to decide on a date, which we did pretty easily. The first weekend of March... just 4 weeks following the Regional.

The second step was to secure a meeting room. It was here that we encountered our first obstacle.

With just 2 weeks 'till the big day, the deadline to secure the room had arrived... and we had just 4 confirmed attendees. We just couldn't picture ourselves standing at the front of a room talking to 4 people and 26 empty chairs. We opted to fore-go the meeting room and decided a "small gathering" in the lobby would make more sense.

The day got closer and we had more and more people confirm their plans to attend. Four became six, and six became ten and next thing we knew... we had close to twenty people

coming to our “small gathering” in the lobby.

To say we were a bit concerned about this would be an understatement. We spent much of the 6-hour drive discussing options for “Plan B” in case the hotel staff kicked us out.

On the day of the meeting we arrived to find a virtually empty lobby, and quickly claimed our space in the back corner by pushing several tables together and surrounding them with chairs. There was even a plug for the laptop... maybe this was actually going to work!

People arrived... one by one and two by two.... And what do ya know, we actually had to bring more chairs up to the tables. Sure enough, we had 19 people there. And when we weren't busy nervously eyeing any hotel staff member who happened to wander by our space... we were really pretty excited.

Things started off without a hitch. We began the meeting with a 15-minute opportunity presentation, followed by a short break before beginning the training on fundraising. We considered it a good sign when no one left after the presentation, and we jumped into the training feeling excited and relieved that this “small gathering” was actually going quite smoothly.

We couldn't have been more than 5 minutes in when a gentleman approached our corner and said, “Excuse me... I don't want to bother you but you should know it's about to get pretty loud in here.”

More than a little confused by this random statement, we stared at the man while he continued,

“Well,” he said, “We're about to start a movie on that projector screen over there... and you're sitting very near to the subwoofer. In fact, it will be so loud, this wall will probably start to shake... you might want to move up to the front and get some seats together before all the people arrive.”

People? What people? The lobby was still almost completely empty.

As he began to pop in the DVD and start the movie, we stared at each other silently, trying to decide whether we should move or stay put.

Then the minions arrived.

The “Despicable Me” theme song was suddenly all around us: blasting from the speakers over our heads and causing the walls to literally shake. At once we sprang into action... some grabbed candles and flung them into boxes while others raced to the front of the lobby to secure a new “meeting space”.

The music continued to blare... creating a sense of urgency as-if we were all trapped inside an action scene of a fast-paced spy movie. I've never seen a group of people move so fast.

We raced across the still-empty lobby, and turned the corner to see no less than 60 people

waiting in line to partake in the happy hour refreshments. Good thing we had run to snag a group of empty tables... it was about to get VERY crowded in here!

The lobby continued to fill until there were at least 100 people in the room... and we were now front and center. All the while the Despicable Me minions continued to wreck havoc through the speakers and our new “meeting space” was positioned right next to a 15-ft indoor waterfall. Who knew water could be so loud?

We spent the remaining 45 minutes trying to out-scream the minions and out-roar the waterfall... and by the end we were all hoarse and incredibly surprised that we had guests who actually wanted to become distributors, and distributors who claimed this was on of the best events they’d ever been to.

The moral of the story is:

- 1) Get a meeting room.
- 2) If you can’t get a meeting room... don’t sweat it. Whatever happens, we highly doubt it can get much worse than minions and waterfalls.

In the end, we still had guests who signed up and distributors who left, inspired and empowered with new tools to build their business, and counting down the days to the next meeting.

We announced the date and reserved the room the next day. This time, there will be no minions allowed!

Jimmy, Kathy, Jordan, Tracey and the Free to Relax Team

From a guest at the Meeting: ”I just wanted to say thank you again for inviting me to the training yesterday. It was awesome.

I LOVE Mia Bella's candles!! I have one in the kitchen and one in my room. And I told my husband I want the starter pack as my birthday present!”

Get Ready For Easter



Easter Bunnies Signature Series

“Life-Styling” And Making Money!

Had to run goodies to clients car, because she had her newborn with her, all tucked in. It took all of 2 minutes and love and hugs were exchanged. After a quick show and smell she bought 16 Oriental Teakwood, Baby Powder and Nag Champa. We love life-styling with Mia!!!

Brian N Greg!!!

I “Life-styled” while at the Post Office mailing out my Mia Melts to would be customers. The Postmasters there ask me to bring in scent bag and I brought in new fragrances. Sold a candle plus two orders of Mia Melts. It pays to have a candle store in your car. I have a pet wash business wanting to get on board with the Vendor program too.

Shirley Haynes

Personalized Fundraiser Leads to More Sales!

We live in what is referred to as a “Traditional Neighborhood” ... which simply means that we neighbors all share in the expense of our neighborhood parks, pool, Town Hall, etc. We have an HOA (Home Owners Association) and pay monthly fees that go towards our neighborhood’s expenses but like all non-profit organizations, there is never enough \$\$ for all the needs!

The HOA is always looking for ways to earn more money for the various projects going on around the neighborhood. After a neighborhood association “Cookbook Sale” I approached the committee with the idea of a Custom Label Fundraiser with Mia Bella Gourmet Scented Candles. They immediately said YES!,

They went with the neighborhood’s logo and ordered 36 Jars. They were all sold in 10 days! My profit was \$108 but it didn’t stop there. The exposure opened up the opportunity for my daughter and I to participate in the Holiday Craft Show in Town Hall. Paige earned \$100. Not bad wages for a 12 year old in trade for ONE Saturday!

Then just a couple of months later, a customer from the Craft Show called and asked if she could stop by and buy some candles for the Sunday School Class Committee to gift to the teachers... she bought \$300 of the Orchard Line and Bella Bars! So... to date, that one small Custom Label Fundraiser has led to \$350 profit to our family and the HOA wants to do TWO more Fundraisers in 2014!!

Kathy Schneider

One Gifted Candles Leads To \$1,000 Profit

I gave a free candle to the owner of a Dance Studio; no strings attached, with no expectations, simply a gift. Shortly afterwards, the Studio began discussing options for doing a Fundraiser and I mentioned the possibility of using the candles to earn funds for their competitions.

They were intrigued by the uniqueness of the Custom Label Fundraiser. They purchased 24 jar candles up front and I earned an immediate \$71. The Studio earned \$216 for themselves. Several of the jars were purchased by the owner to give as Christmas gifts to her teachers. And the rest were purchased as mementos of the dancer’s time at the Studio.

This then led to them deciding to conduct the traditional Catalog Fundraiser over a two week period. After the orders had been collected, I earned another \$166 and the Studio earned an additional \$390 for themselves, with just 12 dancers participating.

Then unexpectedly, one of the moms of the Dance Studio asked if I could do a Fundraiser for a 5th grade class trying to earn funds for a science camp they would be attending. They opted for the Catalog Fundraiser conducted over two weeks.

I earned an accumulation of over \$700. In addition to the pure profit, I earned free product by utilizing the company specials. I also earned more because the shipping that was quoted to the Studio was greatly reduced because of the quantity of product ordered. I also earned 4% in points on this order for additional free product.

So, I earned nearly \$1,000 by giving a candle away as a free gift

Cathy Mahady

St. Patty's Basket To Help MS Fundraiser!



I have been volunteering many years by walking with friends and family in the MS Walks. This year will be in Tacoma at Chambers Creek Saturday April 12th. This event is very important to me since my brother, Steve Bates has MS. He is my motivation and inspiration. I know some days can be hard on him, not knowing what each day may bring. He is the most positive person I know because he lives each day with a great attitude. I hope some day they find a cure so this terrible disease can be stopped in its tracks!

I was thinking a few days ago, "What could I do to raise money?" Well I thought it would be great to make a basket and use the theme "Go Green" with clean green Mia Bella candles

and soap. I used a Signature Leprechaun, two packages/2 each per package Mia Melts, fragrances Odor No-More and Coconut & Lime, and Bamboo & Watermint Bella Bar, catalogs, Get More Out of Life brochure, business cards, and St Patty beads and two green mugs. I had all of this in stock so made it easy. I decided to go The Blend Wine Shop which is local, to ask if the owner if he would like to have a raffle the basket for me. He was very happy to do that and a St Patrick's Party will be going on that very night.



This is a picture of me with my brother last year at the MS Walk.

Our team is called STRIDES FOR STEVE. We have so many on our team that we get to have a tent and two years ago we won the contest for the best looking team because of our t-shirts. We have a great time rain or shine!! Afterwards we go to the local pub namedd West In Bar and Grill. for lunch and drinks.

Shirley & Dwight Haynes

Veronica Walter is Excited to be With Scent-Sations!

I have just recently become a distributor. I'm from Birdsboro, PA which is about 10 minutes south of Reading, PA. I'm a stay at home mom, with 2 children. My son is 11 yrs old and in Cyber School, which means he is schooled at home, my daughter is 17 yrs old and a Junior in the tradition brick and mortar school in our area. I've looked for months to find something I could do from home and still have the freedom to spend time with my son during the day (tradition school was not for him, they called him the Mayor because he couldn't stay quiet, knew everyone's business and couldn't sit still).

One day I came across an add on Craigslist, I clicked on thinking to myself, I bet this is going to be one of "those" kinda work from home things. Then it took me to Joe Natishak's page, I read over everything, watched the videos, took everything in, then I looked at it all

again, and again, and again. For a week I kept going back to his page, looking at the products, reading about each one, re-watching the videos, Thinking to myself, I absolutely love this, what awesome products, I love candles, who doesn't love candles, and look at all these unique items, I've never seen something like this before. Eco-friendly, beautifully crafted, nicely priced, home office in PA, I would love to become a part of this. So, I sat my husband down and said "Honey, check out this site, how awesome is this" his response was "Whoa, look at those candles, they have carved things on them, very cool", had him watch the video tour, watched his face closely as he watched, to see his reaction.

Oh I knew I had him hooked now to tell him what I wanted to do, but knowing my husband as I do, I had to do it a certain way. So, I showed him Joe's add, the videos and he said "Honey ya know you should look into doing this, you'd be great, you love this stuff and you would love showing this to everyone you know, you could SO do this". Oh yeah, my plan worked, he thought it was ALL his idea. So I signed up on 2/21/14 and have been loving it since day 1.

You see all my life I have been in the customer service field, I'm not shy, I love people and introducing them to very cool and amazing things, so this is a perfect fit for me. I've been looking for something that I could say was part of me, something to be excited about, not just a "job" that I'd know I'd have to go and do each day and dread, but something I could truly enjoy. I do believe I've found that with Scent-Sations and Mia Bella Candles.

So far I have had 2 retail sales off my site and a person interested in becoming a distributor, and that's just from talking to friends. I haven't been doing to much in the way of visiting locations with samples, brochures, business cards & distributor info, due to the my father being very ill and me needing to help my mother take care of him. But I have been on the phone, emailing and have been getting some great responses. Well, I think I took up enough of your time, yapping on about me, I just wanted to introduce myself and say I'm very happy to be a part of the Scent-Sations and Mia Bella team. Best Wishes and I hope you have a fantastic week.

Veronica Walter

Customer Comments!

From Martha Lloyd Walters: "I love getting messages like this from my clients when trying our Wonderful Mia Bellas for the first time.."

"Martha, you ROCK. You were right about the NO ODOR candles. My dad is a pipe smoker, and when it is lit I don't smell the smoke."

"My husband, who has never said a thing about any other candle burning in our home, told me how much he likes these Mia Bella's candles and how nice it is that they last so long!"

From Becky Froelich: I donated some items to our annual bizzard auction in January and the lady who purchased the French Vanilla candle said her husband lights it every night because the scent goes through their whole house and he has been "studying" the catalog because it is right in front of their computer!

I also received this email from a new customer: "My husband, who has never said a thing about any other candle burning in our home, told me how much he likes these Mia Bella's candles and how nice it is that they last so long!"

The Power of Samples!!!

From Cheryl Hill: I talked to a contact who is interested in Scent-Sations....she contacted me and I sent her some Mia Melt Samples. She told me she was a distributor for another MLM company that only sold simmer pots and melts...not candle the their scents bothered her a lot. WELL...guess what kids she LOVES them.... THIS IS THE POWER FOR LETTING people TRY our products...it cost be 3 melts and postage and look what I will benefit from it! An ON FIRE team member who ALREADY is excited about the quality we offer.

"Ok, I am absolutely IN LOVE with the scents!! They are amazing!! I put the Chilli Vanilli in my girls' bathroom downstairs and it is making my WHOLE house smell good! That is AMAZING!! So far, no headaches or sinus pressure from it. I am going to think things over for a few more days, decide what kit I want to go with and get started!!! This is an incredible product and everyone should have these in their homes!!!"

People... The Driving Force of Your Business!!

When I first started building my business I learned two very important lessons.

The first lesson: People are the greatest part of this business.

The second lesson: People are the worst part of this business.

People let you down. You do this business FOR people.

First of all, your family and then your friends and acquaintances... and finally people you know and people you meet.

PEOPLE are the driving force in this business.

But as I said, people can be the worst part of this business because they can be lazy, have no vision, not wanting to make the necessary changes in THEMSELVES to make it happen.

You can want this MORE for people (like financial success and a brighter future) than THEY want it for themselves.

The HARD lesson is that you can't want this business bad enough for someone else, they have to want it for themselves.

And sometimes we try too hard.

With today's economy people have to work harder than they ever have. If they want to be in business for themselves then that is even more true today.

As leaders we have to do the same. We have to have a great work ethic. We have to have vision for us and other people too... but you can't DO IT for other people. They have to have their own vision. You can't build their business because it is changing YOUR life... THEY have to build it so it will change THEIR life. Make them understand it is THEIR business and they MUST take ownership of it. They are in business FOR themselves but not BY themselves.. but they DO have to be IN the business... not just looking at the business, "trying it out", kicking the tires. Secret Agents don't make money and don't build businesses. They have to be willing to "get out there" and tell people about their business. Use ALL the tools at their disposal.

First, be a PRODUCT of the product. There should be enough evidence in your house to CONVICT you of being in this business.

If YOU aren't using the products then how can you expect your new business partners to use the products?

Second, you have to get out there (emails, fb/twitter posts, our new "hangouts" on google... and even PHYSICALLY) and tell the story. Tell the story of why YOU decided to get involved with the company. SHARE YOUR WHY! Let them know what it is that attracted you to the company and the opportunity.

Understand that one of the hardest things about this business is how disappointing people can be to you. You invest time and energy with them. You SEE their potential. You see how THIS could be the answer for them. You see how they could GO AND DO GREAT THINGS... but they have been so beat up by life (usually by their OWN family, loved ones and friends!!) or they don't have the intestinal fortitude (GUTS) or the courage to do this and it can be very disappointing to you.

We have to begin to change. THEY have to begin to change. We have to think BIGGER not smaller to grow as people. And when people grow so will their business.

If you keep your emotions in check and let the goodness of people, the excitement of like minded people driving towards their goals... if you let this thoughts control your emotions and actions then with this business you truly CAN change your life!

John MacFadden

Congratulations to this Month's Rank Advancements

Cheryl Hill – 10k Diamond Distributor

Sue Kubiski – Diamond Distributor
Jackie Vasquez – Diamond Distributor
Paul Warner – Diamond Distributor

Personal Volume Club for February

Each month we will feature the names of each distributor who has a personal volume of \$200 or more.

\$400 Club

Ron King	Jacquelyn Snell	Stacey Pfohl	Christine Kachmar
Sharon Trachsel	Lynn Sage	Heather Findlay	Marilyn "Kay" Ledbetter
Robert Cory	Jennifer Getzendanner	Curtiss Chesnut	Clayton Schneider
Holly Noel Johnson	Patricia Mauger	Kimberly Reed	Mike Barnett
Martha Walters	Flicker Scents	Janice Adams	Vivlyn Lawson
Amanda Manning- Moses	Edwin Green	Joyce Werner	Cierra Smothers
Susan Cortes	Kristy Butts	Melinda Rockwell	Barbara Holland
	Kathleen Puckhaber	Lisa Meiluta	

\$300 Club

Vicki S Green	Andrea Dobrowolski	Lonna Bell	Mardella Axe
Angela Conger	Nikki Johnson	Debra Dasher	Jo Arney-Walters
Ernestine Smith	Rebecca Froelich	Mark & Kim Hinrichs	Brandi Sander
Amber Kirk	Laura Thonen	Tammy Bradley	Wendy Laney
Mildred Holland	Jane Gerow	John Smith	Cheryl Lott
Hair Studio 35	Cyndi Bode	Elle Hampton	Darlene Sinclair
Liza Morrison	Lisa Rueb	Linda Harmeyer	Dawn Chaffin
Randy Reynolds	Yvette-Marie Martins Jurgens	Lisa Piwcio	

\$200 Club

Kristie Carter	Kelly Flanagan	Wendy Simpson	Sara Cologna
Laurie Brawn	Donna Ebell	Florida Timeshare Pro	Shirley & Dwight Haynes
Cathrine Naimo	Brian Goodall	Tamara Keller	Jean Morgan
Esther Ropp	Aline Westfall	Saralee Sabo	Ashley Boyd
Tykisha Brown- Johnson	Cordell Farm & Ranch Sore, Inc.	Chelsea Windhausen	Carolyn Sullivan
Ashley Foster	Alternative Eating	Tropical Rayz	Susan Garfield
Darren Sanford	Teresa Willis Kellogg	Sharon Golden	Theresa Calhoun

Mary Vanvliet	Joanne Eberth	Veronica A. Lockard	Jim Kessell
The Medicine Shoppe	Michelle Lentvorsky	Daystar Boutique, Inc.	Aviva Foots
Becca Mutz	Sharon Fogle	Brenda Prickette	Cynthia Fyock
Jennifer Mohrhard	Asa Bushee	Nancy Wolff	Alfred Dentremont
Rita Grudzinski	Pearl Gain	Deborah Harbay	Lisa Bayh
Laura Collins	Mary Hartzell	Patti Jackloski	Terri Koech
Dennis Rhoads	Felicia Stanford	Denise Smitty	Gwen Mueller
Traci Ogden			

The Gold Club

This exclusive club is for those distributors who have accumulated at least \$5,000 in personal volume from January 1st until December 31st in 2013.

Stacey Pfohl	Joseph Capuozzo
Heather Findlay	Sharon Trachsel
Kathleen Puckhaber	Ron King
Blake Radetsky	Lisette Bouchard
Susan Tonniges	

Top Sponsoring Distributors for February



Cathy Mahady
Clayton Schneider
Alison Boers
Joseph C. Natishak
Tracey Gilmore

A Silver Circle signifies that a distributor has recruited at least 3 autoship members in the previous month.



Carol Boor
Bruce Travis
Renee Taylor
William Waits
Cheryl Hill
Brian Mink
Roger and Marilyn
Williams
Sue Harrington
Stacey Pfohl

A Bronze Circle signifies that a distributor has recruited at least 2 autoship members in the previous month.

February 2014: Top 10 Retailers

1. Stacey Pfohl, TX
2. Heather Findlay, CA
3. Vicki Green, WA
4. Martha Walters, FL
5. Lisa Meiluta, PA
6. Kimberly Stinebaugh, MD
7. Darren Sanford, TN
8. Jean Morgan, DE
9. Vickie Dirk, AZ
10. Becca Mutz, AR

Top 15 Selling Candles in April 2013

1. Sweet Orange & Chili Pepper
2. Bugs No More
3. Odor No More
4. Melon Margarita
5. Angel Wings
6. Lilac
7. Chili Vanilli
8. French Vanilla
9. Bamboo Rain
10. Sex on the Beach
11. Apple Cinnamon
12. Hot Apple Pie
13. Nag Champa
14. Fresh Laundry
15. Coconut Mango

Next Month's Autoship



Bamboo Rain

Upcoming Autoship Scents

May – Bugs No More	June – Melon Margarita	July – Cucumber Melon
August – Order No More	September – Harvest Time	October – Cinnamon Raisin Bun
November – Home for Christmas	December – Hot Apple Pie	