

MIA BELLA NEWS

Scent-Sations, Inc. Monthly Newsletter

June 2017

Volume 17, Issue 6

This Month's Autoship: Melon Margarita

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Red Cross Fundraiser



Scent-Sations Inc. has teamed up with the Red Cross to raise money for “Service to the Armed Forces (SAF) program. This program dates back to the establishment of the Red Cross by Clara Barton in the 1800s!

The American Red Cross SAF program supports military personnel, veterans and families across the country/world. 1 in 5 US adults or their family members have benefited from Red Cross Services to the Armed Forces.

Scent-Sations will donate 40% of every sale made via this fundraiser. Distributors can earn 20% retail profits from any and all of the fundraising products sold on their personal website too!



A Sad Goodbye to Priscilla Pallin

In Loving Memory Of

Priscilla Ann Pallin

BORN
April 5, 1973
Brooks, Alberta

PASSED AWAY
May 18, 2017
Red Deer, Alberta

AGE
44 Years

CREMATION

INTERMENT
Carstairs Cemetery
Carstairs, Alberta

A private urn interment service will take place following the memorial service and time of fellowship.

URN BEARER
Toni Stevenson
(mother)

HONORARY PALLBEARERS
"All of Priscilla's family and friends who had her in their lives and were a part of her life."

MEMORIAL SERVICE
Salvation Army Church
Red Deer, Alberta
Thursday, May 25, 2017

OFFICIATING - Captain Larry Bridger

BIOGRAPHY

Priscilla was born in Brooks and as she grew, she set her sights on the city. She moved to Red Deer and loved the busy city life. Priscilla took beauty culture all through high school and started her career in hairdressing after graduating from Marvel Beauty College. She was always busy on weekends with friends or making crafts. Priscilla married and had her son, Caden. He was the highlight of her life. Priscilla was always surrounding herself with kids and little ones gravitated towards her. She made friends easily and was loved by all who knew her. Priscilla always had a smile and never complained through the many hospital visits she endured. Priscilla would want all of us to remember her smile and not to take any moment for granted.

Scent-Sations Distributor, Priscilla Ann Pallin of Red Deer AB, Canada. Passed away in the hospital on Thursday May 18, 2017 at the age of 44. She is survived by her son Caden, 16 years old.

She had diabetes for 32 years of her life. She had a kidney transplant 11yrs ago, from her 1/2 brother Ian, she lost her eye sight, she lost one leg below the knee, also two toes on her foot.

From VP Charlie Umphred:

"Priscilla came to several of our Scent-Sations events and I also got to hang out with her at the Canadian Regional events. Being in her company surely does not allow you to wallow in any of your concerns. She was always upbeat despite the challenges that she lived with each and every day. When I got the call about Priscilla, I went home and Cynthia brought to my attention that the "candy dish" where I keep my Wurthler Butterscotch was made by Priscilla!"



Mia Bella's Bought Me My Car!



After a very long week and numerous set backs, bad news, good news both on a business side and personal I turned the week around and decided that after my Lexus dying, which I can't complain 291,000. plus miles, I decided it was time to buy a new car. So, thanks to my Mia Bella's business, I had the cash to put a large payment down and get this Chevy equinox Suv, I cannot thank my sponsor enough for sharing Mia Bella with me, Bert Booz and my team members that wanna get started building there businesses!! Now it's time to refill the black box! Hope everyone is enjoying the hot weekend.

Jennifer Dasconio Callahan

USA Hemp Sales on the Upswing!



USA retail sales of hemp products reached an estimated all time high of \$688 million in 2016. Most products sold were still imported but we are starting to see more hemp products made in the USA as a result of the 2014 Farm Bill provision which allows for hemp pilot programs.

Scent-Sations was a part of this growth with our Free Spirit line of candles!!!! These are the only national brand of all natural palm wax/hemp oil scented candles!!!

Bella Buddies: "Burn for the Cure!"

Melissa Snyder is a 3 year uterine cancer survivor. Along with her Uncle David, who is battling pancreatic cancer. Aunt Brenda who had Breast cancer 2 years ago and now is in remission, and my mother Emily Jett, who is a 30 year uterine cancer survivor. Over the passed years, we have been supporting our family with this battle by participating in the "Relay for Life". Whether it's held at Upper Perkiomen H.S or Pottsgrove H.S., each year we are there for the duration. We have been an active member of our church's team "Cedarlites" for the past 3 years. Our team has raised over \$10,000 this year alone.

Melissa and I have decided to branched off and develop our own team for 2018.

The name will be "Bella's Buddies". Our slogan is " Burn for a Cure". We are actively recruiting new members, and can't wait to introduce our Mia Bella's Non-profit program which will includes selling Hope candles and pink ribbon melters. We won't stop walking until cancer is "burned out".

Edward Karpinski

Hot Apple Pie and 60th Anniversary Party!

Mia Bella Hot Apple Pie votives in decorated holders - part of the centerpieces for my parents' 60th wedding anniversary party on Sunday - theme was "diamonds".

Stephanie Labbate



Dawn with Wine Line



Showing Mia Bella's at the Central Pa Wine Fest! Entire building smells like Mia Bella Cabernet Sauvignon - so many vendors have commented they had to come find that smell!

Chicago Area Meetup

Come one, Come all to the Mia Bella candles Meetup in July (Morris IL, SW of Chicago off Interstate I-80) with some of our distributors in the area and also guests to brainstorm on the Mia Bella business and also answer any questions our guests have about the business. Very casual & relaxed. Just informational and learning.

Saturday, July 8th 2pm - around 4pm

Mark your calendars now!

Maria's Ristorante & Pizzeria

<http://mariasristorante.net/>

Within 48 Hour Training: Key to Duplication!

Do you know what the "within 48 hour training" is? When I started my MLM journey in 1989 I was taught one of the most crucial parts of team building. It was and still is called "Within 48 hour training" and if you don't know what it is you probably have a sponsor who also does not know what it is.

This is where the duplication principal breaks down and stops the fluid growth of the downline. Duplication and fluid growth are key aspects of building and (more important) "keeping" the downline. Unless your group is actively involved with others it will die away very quickly. W-48 Hr Training means that within the first 48 hours of enrolling someone you need to be on the phone or at their home giving them their "assignments" (not sitting with them and going over everything there is to the business. You need to get them into action... get them making their list to call for either a home party, show on the go, or in home opportunity meeting. This is the key system to get your team doing the things that make them and you money!

Scent-Sations Vp of Marketing: Charlie Umphred

I'm Earning Extra Money with Mia Bella's

I was looking on facebook one day and I read this post on "how to make some extra money," I had messaged the distributor to see what it was she was offering. I am so glad that I did get a hold of her because I am now earning that extra money with my Mia Bella's candle parties!!!! I have already booked two more since writing this story!!!!

Melissa Cotton

On Our Way to A Retail Account!

Melissa and I stopped in at our local Hollandbach home store. Not only did we leave the owner 2 / 16oz candies to burn, we picked up 3 new customers plus sold a 16oz candle on the spot. On our way to land this commercial account. All 3 female employees are hoping that the owner stocks Mia Bella's in her store instead of the "Y candle competitor".

Edward Karpinski

Fenton Glass Votive Holders are Exquisite!



My In-laws live in Williamstown, WV, home of Fenton Glass. The glass factory is no longer in production, but you can find Fenton Glass pretty much everywhere. It's quite distinguishable. My husband and I were there visiting, and we went over to Rink's flea market (affectionately known as Rinky Dink's) Saturday to look around. Many booths carry Fenton... mostly seconds. I found this pair of Fenton votive holders and decided to buy. I am so excited to find out they pretty well fit the Mia Bella votives. They aren't as snug as the normally suggested holders, but they are pretty and make me happy. Plus, they're Fenton.

The lady had a few other similar ones... so the next time I am down I will be buying more for personal use.

Now I have a very pretty way to enjoy the tons of votives I have.

Tina Frase

Got My Order: Love Using My Points!!!



Just got my order in and I love using my points because all I paid for was shipping! And... I just want to say thank you to Corporate and our Shipping Department because I placed this order on Monday around 2:30 eastern and I got it today here in Michigan!! In my 13 years with the company, I don't believe I have ever waited for an order more than a couple of days! So thank you to everyone who gets our orders out to us in such a timely fashion... I so appreciate you! ! :)

I ordered a dozen of our Baby Bella 9 oz to use as gifts. I'm going to start doing more gifting of our candles. And the 9 oz Baby Bella's are perfect for gifting. I love the Strawberry Fields Free Spirit Candle. I was hoping it smelled like my beloved Strawberry Smoothie that was retired and it does!! I'm a happy candle gal!!

My kids and I were gifted a patio set so this summer we will be spending a lot more time outside. So I made sure to get my "Bugs No More" signature candles ordered, as well as the 16 oz. I just love getting my Mia Bella shipments. ..opening that box brings me such joy and happiness!! :)

Kristy Butts

Candles At My Garage Sales?? You Bet!!!

I always end up selling candles at my yard sales, my little girl passes out scent samples to everyone who stops and most of them ask if I have any candles on hand. Yes Ma'am I do, Let me show you!

Janie Miller

As I continue to purge the excess stuff from around my house (through garage sales, etc), I thought it would be a good idea to have my candles set up and ready to be sold. This is a corner of my dining room, which is just inside from my garage.

Maggie Giamalvo

Personal Volume Club for May

Each month we will feature the names of each distributor who has a personal volume of \$200 or more.

\$400 Club			
Bret And Sandy Malone	Mildred Holland	Michael Patti	Scott Kresge
Carolyn McLain	Lori Baker	William Damore	Karen Deuschle

\$300 Club			
Jennifer Getzendanner	Bethanne Burns	Diana Starling	Shawnda Lowery
Joaquin Rodriguez	Danielle Rodriguez	Lakeisha Green	Kerrie Houle
Heather Findlay	Milisa Lehman		

\$200 Club			
Cosetta Tucker	Cathy Mahady	Stacey Pfohl	Jennifer Mohrhard
Scott White	Rebecca Tucker	Jennifer Callahan	Dana Walker
Kasey Haugen	Melissa Johnson	Amy Ghirelli	Penne Hanus
James Crail	Tammy Musselman	Anita Casner	Jo Ellyn Ruscigno
Susan Goracy	Joanne Eberth	Jo Arney-Walters	Anthony Jones
Tina Ayers	The Medicine Shoppe	Beth Israels	Melissa Cotton
Nila Kotlarich			

The Gold Club

This exclusive club is for those distributors who have accumulated at least \$5,000 in personal volume from January 1st until December 31st in 2017.

Shawnda Lowery

Top Sponsoring Distributors for May



Alison Boers

A Bronze Circle signifies that a distributor has recruited at least 2 autoship members in the previous month.

May 2017: Top 10 Retailers

The Top 10 Retailers each month are featured based on their online website sales

1. Joaquin Rodriguez, MA
2. Stacey Pfohl, TX
3. Cathy Mahady, MN
4. Jennifer Mohrhard, MO
5. Nancy Mccray, NJ
6. Vicki Green, WA
7. Jennifer Getzendanner, NY
8. Joanne Pastore, NY
9. Chelsea Keesee, MD
10. Lisa Alford, MD

May 2017: Top 10 Personal Volume

1. Bret And Sandy Malone
2. Mildred Holland
3. Michael Patti
4. Scott Kresge
5. Carolyn McLain
6. Lori Baker
7. William Damore
8. Karen Deuschle
9. Jennifer Getzendanner
10. Bethanne Burns

Top 15 Selling Candles in July 2016

1. Cherry Lemonade
2. Bugs No-More
3. Sweet Orange & Chili Pepper
4. Citrus Fusion
5. Odor No-More
6. Life's a Beach
7. Calming Waters
8. Chili Vanilli
9. Dreamweaver
10. Orange Creamsicle
11. French Vanilla
12. Tangerine Dream
13. Berrylicious
14. Angel Wings
15. Sex on the Beach

Next Month's Autoship



Sex on the Beach

August – Apple Cinnamon	September – French Vanilla	October – Pumpkin Cheesecake
November – Christmas Pine	December – Hot Apple Pie	