

MIA BELLA NEWS

Scent-Sations, Inc. Monthly Newsletter



July 2014

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This Month's Autoship: Cucumber Melon

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I'm Coming To Fling as A \$5K Diamond!

Last year at approximately this time frame, I was broke. I wasn't sure how I was going to be able to afford Fling, travel expenses, and my regular monthly bills. I was scared to death to sit inside of a room with people who were successful and to hear about their immense successes. I was even nervous about what to wear!

I purchased the daily workshops, as I was there to learn about my business and how to share the opportunity with others and the fun would come later. I wanted more. I just didn't know what more was and definitely didn't know how to get there.

So I went. I had family members watch my children so that I could go and learn from the most important business conference of my life. Those two days of workshops changed my life. I ran out of paper from writing so many notes, so I was writing on the cardboard on the back of my notebook in tiny letters so I wouldn't miss a beat!

The speakers were incredible! The other distributors were amazing and so willing to allow me to fit in, though I knew no one but Bobby walking into it.

If you want more out of your business, get there. Do what you need to do to get there. You will not regret it. This year my husband and I will be attending the full conference, and this is because MY business is paying for it!!! If there is one suggestion I could make to anyone who has been in this business for years or someone brand new, it would be GET THERE. Get to Fling 2014! Make this your year!

Jaqueline Snell

God Bless America Candles a Summer Hit!



"I put out 25 of the God Bless America Candles in my small booth and all sold out in less than ONE hour!"

Jen Masters

"I gave 10 of the God Bless America Candles to friends who were Veterans. I just got off the phone with a group that plans on selling 500 of these in a fundraiser. They found out about them when one of my friends took it to the organization and told them they should sell them!"

Nancy Miscavage

“I was so proud to have these (God Bless America candles) on hand for a July 4th picnic. I had them displayed on every table. I had three family members order a dozen each and they will use them this summer on all of their picnics!”

June Nastilbe

This is the email received from one of my customers: "I have to tell you that the small American Flag candles I bought from you were a huge hit on the 4th of July. My father and brothers are all veterans and they loved them. My whole deck smelled like "dessert" from the scent and I actually made two apple pies because I knew everyone would be "in the mood." I really love your Mia Bella candles."

Jan McCain

My 11 Years Journey With Scent-Sations Inc

I want to share my story and my journey with my Scent-Sations business over almost 11 years with this incredible company. I often get asked these questions in the course of sharing our opportunity with others....whether it's prospects or new team members.

1. What is your success with this company?
2. How much do you make?
3. What's your rank? and so on...

Sometimes it's hard for me to answer those questions without people knowing my journey... I have had success and failures...there are no black & white answers to these questions as it's different for everyone!

You cannot compare yourself with other's successes or failures. Only you are in control of how well or bad you do in your business. When I joined in Oct. 2003 I had no idea about team building all I knew is that I wanted my own little candle business. As time went on I became interested in learning about residual and finally got the bigger picture. I worked my tail off to build my team and it took me about 2 1/2 years to see all that hard work start to pay off. My team was growing and I was having so much fun!

Then in Oct. 2006 I lost my Mom to cancer and what did I do? I stopped working....I lost my zest for life and made every excuse in the book to NOT work my business...then I lost my Dad to cancer in Jan 2008. What do you think happened to my business when I stopped working? That's right....a lot of my team quit working too or quit the business altogether. All my hard work just flew out the window and "I" let it happen! If I would have never quit or stopped who knows what my rank or level of success would be today!

But here I am 8 years later...starting over and trying to do all I did before, what took me 2 1/2 yrs.to build....and I think I can do it over night....and that is not possible. But will I give

up? Absolutely NOT!!!....I did that once and it got me nowhere. I again was faced with devastation in my life almost 9 months ago when I lost my best friend & Hubby of almost 19 years....but the difference this time is I will NOT quit or STOP working. I am more determined now than ever to grow my business and keep moving forward....I learned my lesson the first time and won't let that happen again!!

So where am I going with all of this? Well simply put....it all depends on YOU and what YOU want from your Mia Bella business!! You can be like me (in the earlier years) and let things in your life....or excuses stop you from achieving what you want.....or you can be like I have been for the past 9 months....I have taken my loss and devastation and turned it into POWER, DESIRE, and DETERMINATION!!!!.... Don't let ANYTHING stop you!!!!

To answer the questions I always get asked....You get out of YOUR business what YOU put into it...PERIOD!!! No one can do it for you, nor should they have to! Develop the mindset of Never giving up and develop that WINNING attitude that nothing is going to STOP you! Your success DEPENDS on YOU and only YOU....What you perceive....you can achieve!! Don't GIVE up....Don't STOP.....Just keep on DOING and all your hard work will pay off!!

Kristy Butts

Dermal Renu to the Rescue

I have very fair skin which means I do not tolerate the sun in the Summer. I burn easily. I started using Dermal Renu about 4 months ago. I have noticed that even when I get a little burned during the day, when I cleanse and moisturize with the Dermal Renu my skin does not feel hot or itchy. That tight feeling I always get when sunburned does not happen since I have been using Dermal Renu and I cannot believe that I am actually getting a tan on my face this year. That might be a first for me. I am hooked on Dermal!

Grace Soltis

Network Marketing Still In Its Infancy

According to the DSA the percentage of households with a direct seller living in that household was less than 14%!!

This means that 86% of all households do not have anyone who is enrolled in a direct marketing business. The potential is still huge for those getting involved in MLM today. More and more data is coming to light that those who treat their MLM business LIKE a real business are reaping incredible financial rewards. It is our job to get that work out to the masses of people who are still non-committed to this industry!!

Charlie Umphred VP

My Landscaper LOVES the Bella Bars

My husband is a landscaper in the Summer and a school teacher for the rest of the year. I think he loves the outdoor job a lot better than the teacher job. LOL

Barry is not a big fan of scented candles so my Mia Bellas business IS just that, MY business. But he raves about the Bella Bars. He told me that he has never used anything as good as these bars of "soap" and he told me last night at dinner that if I was ever planning on quitting "that candle company" (that's what he calls it), tell him before I do because he would want to buy a few cases of the Bella Bars at the distributor price because he knows that he will be using this bar of "soap" for the rest of his life.

He said that it gets out the dirt and grime from his hands and nails better than anything on the market. He has thin, fly-away hair...it's not thinning, its just thin all of his life. I have never seen his hair look fuller and shinier than since he started using the Bella Bar to shower, shampoo and shave!

Regina Bowers

They Bought Everything... It's Simply "Yumtastic!"

I dropped my daughter off at work today & as she opened the car door, the people in the car next to us said to her, "my goodness the inside of your car smells wonderful" she responds "oh that's mom's Mia Bella's Sweet Orange & chili pepper air freshner, isn't it yumtastic? "

So the couple ask if they can get a better look, I say "you betcha, come on over" I had a set of wine candles, a few 16oz jars, a country apple simmer pot , a few bags of melts & 1 air freshener in my car left over from a little fair I was set up at, **THEY BOUGHT EVERYTHING!**

Sell themselves they do, smell them, buy they will!!!! LOL

Veronica L. Proitte-Walter

Bugs No More... IT WORKS!

I had not tried the Bugs No More candle before, had two and was going to try it, but I had a couple of customers that wanted them so I sold it. So, for this month's autoshipment, I customized it and selected the Bugs No More candle.

Friday night, I went to my neighbors to have a cup of wine. We always sit in the front porch. She always has a citronella candle there, but does not seem to do too much. So, I decided to bring my candle to test.

As soon as I lit it, she was surprised on how good it smelled. Then after about two hours it was time for me to go home. She said, Wow, this really works. No bites at all. I was also happy myself, because I was not bitten either.

Yesterday I saw her again, and she mentioned that her husband was on the porch Saturday night with the citronella candle and was eaten alive. She said to her husband that she needed to get one of my candles..

So, yes, this candle works, plus it smells good.

Denis Coruzzi

Hometown Heroes



Sergeant Major, Melissa Jones a 23-year Army veteran currently serving in the U.S. Army Reserves

I first learned of Mia Belle products from my best friend Tykisha Johnson, an Independent Distributor. She told me how great the products were so I decided to try it. I purchased a Nag Champa scented candle for myself and absolutely loved it so I then bought a Slate and Stone scented one for my boyfriend who also loved it. I then bought the orange and pepper soap for me and the Strawberry Kiwi melts for my mom. We are all satisfied with Tykisha's recommendations and truly love the product!

Congratulations to this Month's Rank Advancements

Jacquelyn Snell – 5K Diamond Distributor

Brian Mink – 2K Diamond Distributor
Clayton Schneider – 2K Diamond Distributor

Roger & Marilyn Williams – Diamond+ Distributor

Personal Volume Club for June

Each month we will feature the names of each distributor who has a personal volume of \$200 or more.

\$400 Club

Lisa Hayter	Sharon Trachsel	Soothe My Soles	Kathie Miles
Becky Bishop	Stacey Pfohl	Keno Phillips	Flicker Scents
Denis Coruzzi	Ron King	Amorette Harrell	Carolyn McLain
Martha Walters	Kristi Rizo	Julie Drusko	Mildred Holland
Priscillia Pallin			

\$300 Club

Ernie Dixon	Sonya Pace	Amy Gressler	Melissa Banta
Phillip DeCouteau	Darci Nelson	Danielle Dixon	Kenneth McKenzie

Ashlee Mastin

Susie Kunder

Kimberly Reed

Boyd's Cardinal
Hollow Winery

Patti Jackloski

Laura Nonemaker

Ralph Clayton

\$200 Club

Juanita Schmitz

Kathleen Puckhaber

Laura LaRocque

Denise Caroline

Jacquelyn Snell

Galric Enterprises,
Inc

Norma Pavilitz

Tykisha Brown-
Johnson

Diana Franzi

Sandra Blake

Sandy Divine

Brian Mink

Candace Norton

Michael LaRocque

Cynthia Fyock

Laura Collins

The Pampered Pet

Miranda McKenzie

Jerriann Kerr

Patricia Mauger

Joseph C. Natishak

Pamela Aikens

Tracie Hyatt

Martha Carriere

Cordell Farm &
Ranch Sore, Inc.

Rick McKenzie

Shirley Graff

Brian Goodall

Barb Hudson

Margaret Edwards

Heather Findlay

Rachel Lindsey

Deanna Gagnon

Amber Kirk

Kelly Flanagan

Nancy Kuffa

The Gold Club

This exclusive club is for those distributors who have accumulated at least \$5,000 in personal volume from January 1st until December 31st in 2014.

Stacey Pfohl

Ron King

Top Sponsoring Distributors for June



Jacquelyn Snell
Alison Boers
Eleanor Kaupp

A Gold Circle signifies that a distributor has recruited at least 5 autoship members in the previous month.



Clayton Schneider
Cathy Mahady

A Silver Circle signifies that a distributor has recruited at least 3 autoship members in the previous month.



Jean Holko
Amy Copsetta
Sharon Williams
Roger & Marilyn
Williams

A Bronze Circle signifies that a distributor has recruited at least 2 autoship members in the previous month.

June 2014: Top 10 Retailers

1. Stacey Pfohl, TX
2. Martha Walters, FL
3. Amorette Harrell, PA
4. Peter Canavan, PA
5. Joseph C. Natishak, PA
6. Jacquelyn Snell, NC
7. Jerriann Kerr, TX
8. Barb Hudson, IA
9. Kristy Butts, MI
10. Kathleen Lerchenmueller, NY

Top 15 Selling Candles in August 2013

1. Sweet Orange & Chili Pepper
2. Hot Apple Pie
3. Odor No More
4. Angel Wings
5. Bugs No More
6. Sex on the Beach
7. Pumpkin Spice
8. Chili Vanilli
9. French Vanilla
10. Cucumber Melon
11. Melon Margarita
12. Fresh Linen
13. Lilac
14. Moroccan Nights
15. Apple Cinnamon

Next Month's Autoship



Odor No More

Upcoming Autoship Scents

September – Harvest Time	October – Cinnamon Raisin Bun	November – Home for Christmas
	December – Hot Apple Pie	