

MIA BELLA NEWS

February 2012

Volume 10, Issue 2

This Month's Autoship: Apple Cinnamon

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Hot News for 2012 New Dermal Renu Pricing!

Most of you have listened to and read the announcement about Dermal Renu Anti Aging Skin Care System. Due to larger quantity raw material purchasing Wellness Formulations was able to reduce the price of Dermal Renu to YOU. Those who are on the auto ship received a \$40 decrease from \$107 per month to \$87 per month!

Scent-Sations added to that exciting news by announcing that the \$87 auto ship would carry a \$100 cv which means that you can use this auto ship to be qualified to receive the highest commissions from your downline organization!!!!

DERMAL RENU AT THE NEW AUTO SHIP PRICE WILL COST LESS THAN A CUP OF COFFEE LATTE PER DAY!!!!

**Those distributors who are on "Month 1" of the 2 month-auto ship will see their price drop to \$87. If your Dermal Renu auto ship is on "Month 2" and scheduled for shipment in February you will still be charged the original price for this package and will see the reduction in March with your "Month 1" auto ship charge. This is simply because of the way the software is designed to seek out a bi monthly auto ship program.

For me Dermal Renu has been the most effective skin care system I have ever used. I can tell you that in my 25 yrs in MLM I have used several super high quality skin care products. As a distributor in MLM I have always "done my duty" in that I switch over my product usage to the company products and over the years I have marketed for some companies that have had high quality skin care in them. Also in my 25 years in MLM (and in any year previous to that) I have never once had someone comment on the "quality" of my skin.

In my youth I was a beach fanatic, and at one point from my early 20s to my mid 30s I would go to the Jersey shore every weekend possible during the summer months and lay in that sun from 8 am till 7 pm. In my late 20s to my mid 30s I was very heavily involved in bodybuilding and part of that culture is tanning your body so that muscular definition is most visible. This meant that from spring to fall I would expose my body and face to sun-tanning several hours per day.

I have never been a huge fan of drinking water. From my early 20s until my late 20s I worked out 4 hours (on avg) per day and wore a scuba diver rubber suit that covered me from my neck to my thighs and lost, on average 10 pounds of water weight PER DAY and would replace that water weight with upwards to 12 bottles of diet soda per day. Even today, for me to drink a glass of regular water is very rare. For me liquids are coffee, seltzer water and 2 beers in the evening. So hydration of my skin with water has never been something that I could brag about

And yet, here I am closing in on age 60 and in the last 15 months I have had over 20 people ask me what I was doing different to my skin. And I can tell you that even some of the rough tough bodybuilders at my local gym have commented on the huge changes in my skin.

What has made that difference??? I have been almost "religious" in my scheduling a morning and evening cleanse and moisturize with Dermal Renu. Do you know why I can be so good about this??? Because its so darn easy to do! I can get home from work and walk into my bathroom, run some water, splash it on my face, squirt some cleanser on, wash off, quickly dry my face and put 2 squirts of dermal on. It takes less time than it takes to brush your teeth!

If you haven't tried Dermal Renu I challenge you to get on it and stay on it for 3 months. Make sure you DO it twice per daylet it really do its thing ...and you are going to be blown away by what will happen to your face..and all this for less than the cost of a coffee latte each day!

This Training Tip Could Double Your Business in 12 Months

I am going to give you an idea that I KNOW will help grow your business. It is based on the "gifting model" that most of you know I am so fond of and have had so much success with.

Here is what you can do to stimulate new sales and marketing into your personal business.

1. contact your friends on facebook. (If you know who the most active facebook friends are, go for them first!)
2. Tell each of them that you are going to pursue a new marketing idea and want their help.
3. You will pick ONE of them each month and will send them a 16 oz Mia Bella candle to test burn in their home. You will also send them a photo of that candle for them to put on their facebook site.
4. They must agree to burn the candle as soon as they get it and if they like it they must agree to post the picture of the candle you sent them, a positive testimonial about the candle and a link to YOUR website and facebook page so that if anyone wants to buy or look into it further they can contact you.

(Note) You can use Mia Melts if they have a simmer pot...or a signature candle, a wine line, spa..etc. You can also do the same thing with the Bella Bars as they do get great testimonials too!

What you are going to do is get your facebook friends to promote YOUR products for you.

Imagine that by the end of 2012 you have placed 10 16 oz candles to 10 facebook friends (your cost would be around \$200 for the year....one candle at \$11 plus whatever it costs you to ship the candle to your friend...I estimate \$20 total)

If each of those friends has 100 other friends who read their facebook pages daily you will expose your products to over 1,000 new people with the most powerful endorsement

you can get... A THIRD PARTY ENDORSEMENT!!!! I can tell you that one third party endorsement is worth its weight in gold!

If you have local facebook friends I would start with them asap so you could hand deliver the products to them. With a local facebook group you can even make this more powerful. You offer to place a candle in their home for one week. They must agree to burn the candle (or melt the melt) and if they like the scent to post that testimonial on THEIR facebook site and link the story to YOUR facebook site and website. If you do this with a local group you could literally have thousands of third party endorsements going through facebook each day!

Imagine that you had 10 local facebook friends. Each posted a third party endorsement for you each week. WOW!!!!!!!!!!!!

Start doing this NOW and watch the results you have in sales and recruiting over the next 12 months! You could literally double your business and team!!!!

Right after I read Charlie's Action Team email I thought, "Why didn't I think of this?"... and, "I am going to do this right away".

I am going to give you an example of what I put on Face Book as a teaser, and then what I will post the first day of every month. Today was the first day I posted (February 1, 2012) and I had my first "candle tester" who also ordered 3-bags of Mia Melts.

She had never used our products. She said that by seeing my post on Face Book, and other customer's positive responses she just had to try them. NOW....can you imagine what is going to happen when hundreds of her friends see the post.

Here is an example of what I sent out as a teaser:

Tomorrow, I am starting a new marketing idea that will run for the rest of the year, and I NEED YOUR HELP!

1) I will pick one person each month and will send them a 16 oz. Mia Bella candle to test burn in their home. I will also send them a photo of that candle for them to put on your Facebook site prior to the arrival of the candle and you will state that this is being sent to you as a gift from me and list my website.

2) You must agree to burn the candle as soon as you get it and if you like it post a positive testimonial about the candle and a link to my website and Facebook page so that if anyone wants to buy or look into it further may contact me.

Now you are going to ask, how you will be picked? Every first day of the month I am going to post this.....the first person to comment will be my "helper" in my new marketing. So....keep an eye out for tomorrow mornings post.

**You will not be selected more than one time during this marketing blitz...thank you.

I can't wait to see what Charlie's Social Networking Idea does for my business over the next 12 months!!!

Jen Horn, MD

Randy Henarie is “Ready” For Bahamas!



Watch out Bahamas! Randy Henarie, husband of 2012 Vacation Getaway Contest Winner Christina Henarie, is ready to go! Once Texas meets the Bahamas, life in the Caribbean will never be the same!

St Patrick's Day is Coming!



Scent-Sations “Limited Edition” Bella's Irish Cream was released for the second year in a row and sales have been brisk. The Limited Edition 16 oz candle will be available until March 17th!

“Amore”, “Romance” and “Chocolate Dipped Strawberries” Are Big Hits!



This month we introduced three new limited edition scents: “Amore” and “Romance” and “Chocolate Dipped Strawberries!”

“The NEW Romance candle has to be one of the best NEW scents we have come out with so far. The mix of Sandalwood and Vanilla is a HIT with my customers! They're begging for it to be introduced into Mia Melts and as a classic scent!”

Cheryl Hill, Montana

“Romance is wonderful! The blend of Sandalwood and Vanilla are perfect. Carmen hit another home run. We burned this in our bathroom and the entire first floor of our ranch home smelled wonderful!”

Jennie and Gerald Horn, Md

“My experiences with Romance were:

(1) We lit the Romance in Church on Sunday and in less than one minute many of the church members were commenting on how wonderful it smelled

(2) The same Sunday in a class that I attended, my teacher lit ROMANCE and in less than one minute the room was filled with a deep flavor and aroma !

Jose Y Sara, Oregon (Mia Bella Latino Team)

“I always let my customers know when a new candle comes out. I texted my pharmacist and let her know about the new candles. She said bring them over so she could smell them. I went through the drive-thru and sold four Romance candles and one Irish Creme. They were passing them through the store. I sold \$100 dollars worth of candles in less than 5 minutes and paid for my prescription PLUS they want me to come back tomorrow when a different shift is working.

Sam Frazee

“My customers love the new Amore.....we really liked last years but this year is a huge hit... so realistic..you would swear you have a dozen roses in your house!”

Melanie Shaper, PA

“I received Chocolate Dipped Strawberries, lit it up and WOW....I LOVE It....my kids came home from school and were jumping up and down telling me its the best candle scent ever!!

Julie Mason, GA

“Chocolate Dipped Strawberries not only look good, but the scent is amazing. I was hesitant to burn it, because it looked so good. When I did, I was not sorry. I just ordered two more. Thank you. Keep up the great job!”

Mike Torounian

Happy New Year from Canada

It is exciting to have the brand new year ahead of us! As of right now, the remainder of 2012 is empty. May you fill your 2012 with many amazing blessings by being the blessing for many!

We are truly blessed to have the opportunity to invest just some of our time for a short while into a business that benefits the future of our families forever. Did you know that when you choose to retire or walk away from this business, the residual income you build will continue to come in month after month for generations to come? Your business is willable and transferable. How exciting is this?! May you experience great comfort as you find yourself thinking about the future of your family in this business model with Scent-Sations Inc. vs. the alternative of trading your time for a pay cheque that ends when you walk away from that job.

Additionally, you will be greatly rewarded to be a part of as well as to witness first hand yearly, the exponential growth in those who decide to jump aboard your “bullet train” and trade some of their time to invest in themselves and the future of their family. The exponential growth I am referring to is personal, professional and financial. Allow me to remind you, we are a personal development company disguised as a healthy alternative company and your income will match your image and beliefs about yourself, thus it is imperative to continue to work on yourself throughout your journey.

In closing, I would like to bring to your attention the fact that we all have the exact same amount of time, 365 days which is equivalent to 31 556 926 seconds in case you were wondering, as well as the choice as to how we invest our time. On that note, I am excited to invite you to attend and reap the benefits from our Canadian events I have planned for those of you who choose exponential growth in all areas of your life. January 15th was our first big-to-do “To the Top” Event Launch. Stay tuned to the Company Calendar and Emails for all future upcoming events including our first ever 4 Years to Wealth Business Opportunity Meeting in Vancouver, BC on January 22nd.

I am ecstatic to share and celebrate in your 2012. Plan your 2012 by deciding right now exactly what amazing experiences you will reminisce about on December 31st, 2012. I challenge you to turn every excuse you have into your reason and I will look forward to seeing you at the business meetings and the beaches!

Nikkea Kayler, Director
Red Deer County, AB. Canada



Harrisburg Fundraiser Raises Over \$2,400!



The Sundance Vacation Harrisburg office recently pulled together to help those who have given so much for their country.

Through a fundraising function at Ted's Restaurant on Jonestown Rd, Harrisburg the entire Sundance team took part in Candles For Courage, with the proceeds going to YMCA of Harrisburg's Veteran's Program. This program assists 350 homeless veterans and their families in the Harrisburg area.

Thanks to robust sales of Mia Bellas 16oz candle, Sundance Director and Mia Bella distributor Barb and Mike Kasper the parent company Sundance Vacations, Wilkes-Barre, PA generously matched sales and the charity event raised over \$2,400!

Scent-Sations Is My Ticket Out of the Rat Race!

I worked in the corporate world for 11 years. I was tired of being treated like a nobody and worse sometimes. I have always had a passion for candles and got on the internet to start my own home base business. I kind of played with the business for about 4 years then I went to fling in 2011. It changed my life. I found out that I had a real job with real potential. It finally made sense what kind of company I was involved with. So I made a goal that by fling of 2012 I would be a diamond consultant. I made that goal in less than 3 months after fling because I was so fired up. I have been coaching my downline in ordering and selling. I am bringing some of my downline to fling this year so they can get the whole picture and fired up. Thank You Mia Bella for changing my life and giving it back to me.

Ginny Chamberlain

Scent-Sations Is a Dream Come True!

An ambitious woman entered a successful store with a reputation for beautiful, fine quality merchandise. She walked up to the owner and said, "Sir, I am very impressed with your store and I would like to work here. I promise I will work hard and I would love to build a career here. In return, all I ask is the following:

1. First, I would like at least 50% commission on everything I sell.
2. I expect to receive at least 2.5%-9% commission on new salespeople I find.
3. I would also like to earn a 4% bonus on all my purchases to buy free merchandise or marketing materials.
4. I expect you to provide me with the very best website & healthy alternative products.
5. I would like the opportunity to rapidly advance within the company.
6. When I do well, I expect LOTS of praise and recognition, plus free products, special awards, and fabulous trips.
7. I would like my friends and family to work here also.
8. By the way, I need to set my own schedule and work only when it suits me and my family.
9. As I advance I would like you to pay for my car & give me a share of the company's profits.
10. Eventually I expect you to pay me a travel bonus.
11. After I have grown a massive organization for you, I would like to lay on a beach and still get paid!

So... when can I start?

After the store owner recovered from shock, he ROARED with laughter, "Lady, you can't be serious! You're dreamin'! You'll never find an opportunity like that ANYWHERE! And if you do...come back and get me cuz' I want to work with you!"
What I do, truly IS A DREAM JOB! I love Scent-Sations!

I am hiring for the above position! Start Immediately!

Ashley Davis, Canada

Get Ready to Rumble at the Delaware Super Saturday Event!

Saturday, March 24, 2012
10 am- 3 pm
Rudy's Family Restaurant
17064 S. DuPont Hwy
Harrington, De 19952
(less than a mile from Harrington Raceway and Casino)

Team Building for Residual Income is going to be the #1 focus at this meeting. Start building now and inviting prospects to the meeting.

Guests/Opportunity Seekers will learn about our company, products and compensation plan.

The attendance goal for this meeting is 150!

Guest Speakers:

Robert Scocozzo
Charlie Umphred
Carmen Milazzo

Other speakers will be announced once they are registered and paid.

Registration Details:

Includes Venue, Lunch and Gratuity

Early Birds: \$20.00 Per Distributor in advance before March 1, 2012

\$25.00 Per Distributor March 1, 2011 - March 15, 2012 (no exceptions)

All Registrations must be in by March 15, 2012 for lunch preparation

As always Guests are FREE for the meeting but there is a \$10.00 charge for lunch. Everyone in attendance will be counted.

Sign in will begin at 9:15 a.m.-10:00 p.m.

Hosted by Jeanie Morgan, 5K DD

(302)422-8315

To Register: Call Jeanie or send email to getnaturalproducts@gmail.com with your Name, Phone Number and Distributor ID#. I will give/send payment information to you.

We will need the approximate number of guests attending for food preparation no later than March 20, 2012. Last minute guests are welcome too!

The Journey as a Mia Bella Mama...



I have started to write this story about a 100 times and just today had to stop to make lunch, feed Mac, change his diaper as well as ooh and aww over a picture Madie colored me. But, I wouldn't change it for the world.

I LOVE being home with our kiddos! I have officially been a Mia Bella Mama since back in 2006 when I started January 13. I was pregnant with our youngest daughter and had been searching for just the right fit that would allow me to earn extra income for our family. As a certified teacher I was not interested in working full time or being away from our daughters. That is when I decided to search for an opportunity to be home.

The only problem I ran into was the fact that most direct sales companies required their distributors to jump through hoop after hoop to stay active, earn and income or keep their team. I also saw two very good friends burn out trying to keep up with those kinds of quotas.

I was relieved and very excited when I found Mia Bella and realized that we offer a simple, fun and very profitable way to be home without all those crazy demands. As a mom at home, with young children, the house work and everything else life decides to throw at you, I didn't want to worry or stress about keeping my business up and running!

The #1 question I get asked is "How do you make it work?"..."How do you stay on top of your business, kids, house and everything else?"

My Answer: I work at it daily and never give up even when it is crazy! It also helps that Scent-sations offers us a simple business plan that works well being a busy parent.

I have had my ups and downs just like everyone, I have had disappointments even failures but you know what... I KNOW and BELIEVE that what we offer is both an amazing product for people to enjoy and a business for others to experience! I have also NEVER given up on my dreams and enjoy sharing Mia Bella each day!

Let me share with you my top 8 tips for making business successful while being home with kiddos.

#1. Remember you don't have to be Wonder Woman/Super Man –

You don't have to be perfect or know all the answers. Do not comparing yourself to others and how they are doing in the business. Just be yourself and work daily towards YOUR goals. Everyone has a different lifestyle, ways of building and time to commit to business, just do the best that you can with the time you have available!

#2. Write down your goals –

If you don't know where you want to go then you will have no idea how to get there! Taking time to write down daily, monthly and long term goals is one of the most successful steps to take. If you don't, it is like flying through the air like a feather with no direction, guidance or plan. Decide what you want out of your business and then write down steps to work toward making those happen!

#3. Schedule your monthly calendar –

One of the most basic rules is staying organized and scheduling your days. Mark off days that you have family commitments then organize your business in the days you have available. Tip: Remember to schedule a specific hour just for the kids, this will give them the one on one time they need and they will more than likely be more flexible to give you 'business time' when you need it.

#4. Take daily action –

Once you have your month scheduled take the time to schedule daily action steps to move your business forward. Example: Monday, call 5 past customers to introduce a new product or offer a customer appreciate discount. Tuesday, call 5 old leads and 5 new leads to set up a time to view presentation or go over benefits. Wednesday, hand out 10 scent samples to those you interact with while grocery shopping or paying bills, Thursday, book and schedule your retailing events.

#5. Focus on the POSITIVE–

Stop thinking negatively and worrying about what didn't go right and instead focus on the positive outcome that you are creating and wanting out of your business and life. Use everything as a learning tool and example of how to grow!

#6. Give yourself credit –

As a mom/dad at home you have many responsibilities and can be very busy at times with the kids, dinner and the house so give yourself credit for everything that you are doing to create a better life for your family! We are blessed with the freedom and flexibility that we need with kiddos, so embrace that!

#7. Work the business WITH your kids –

There are so many aspects to allow your kids to be apart of your business. Include them on tasks that you may find time consuming...example: have kiddos put labels on your products and distributor materials, have them place door hangers around your neighborhood and have them help make scents samples just to name a few ideas.

#8. Have fun –

Remember that this business gives you a chance to be YOU...so embrace the freedom of growing as a person, doing aspects that you love and that showcase YOU as a person. Have fun and enjoy this journey as a business owner!

I will soon be celebrating my 6th year in business as a Mia Bella Mama and our family has grown to 3 beautiful children (Mazie 8, Madie 5 and Mac 5 months). Each and everyday I thank God for the opportunity to be at home, with them while building my business.

If someone would have told me 6 years ago all the amazing benefits I would receive because of this company I would have never believed it myself, yet here I am today enjoying those blessings. I hope this encourages other parents to realize that YOU too can be successful with a Mia Bella business while enjoying time with your children!

P.S. This Mia Bella Mama and my husband Ted, will be enjoying the Free Bahamas Vacation WITHOUT kids!! Every Mama needs some kid free time, right?

Cheryl Hill-Montana

Distributor on the Go

MOTIVATED MINDSET MAKES MORE MONEY!

In March 2011, I joined Scent-Sations with the mindset that worst-case scenario; I would enjoy the best candles ever at the best prices ever! During my first month, I hadn't really done anything business-wise because I was trying to formulate the perfect plan. In April 2011, a good friend of mine decided to begin a journey with me because she loves candles and wanted to make some extra money. So our business plan was to do parties and events together, which would make the experiences more enjoyable and allow both of us to become more comfortable and confident in this great company. With that, Team Scentsation was born...

Fast forward to November 2011... Team Scentsation decided to branch off and begin doing our own parties so that we could reach more people, make more money, and build more relationships as we built our businesses from the bottom up! We were both a little nervous about those first parties we did solo... but in all honesty, our business isn't hard! You briefly explain the all natural products, pop the lid off a candle and let the smell take over, and then show the guests the finished product of an entire jar that has burned clean and even!

Now it's February 2012 and I would like to take this time to congratulate my good friend and teammate, Chantelle Smalley, on her accomplishment in January that deserves to be recognized! Advancing from Gold to Diamond Distributor in one month because she decided to put her motivated mindset into action means that her path to residual income has begun!

Team Scentsation is still in effect... in fact, we are in full force! We both joined Team Elite and look forward to the challenges that Bobby sends out to us! We both receive Charlie's action emails and get on conference calls as much as possible! AND most importantly, we have switched our business plan to build from the Top Down! One of Chantelle's downline signed up 2 distributors within her first month, and I was able to add

2 more members to my team!

The Jersey Jems tripled our team size in January and we are diligently working on the challenge to bring Bobby and Charlie to the Jersey shore... getting 50 people in a room is gonna happen soon!!!

~ Kim Day ~

One Last Show for The Year

I found out about a craft show being held nearby. The local phone company was moving and they were hosting an open house with a craft show too.

We had a foot of snow just a few days prior so I wasn't sure what kind of crowd they would get but the price for a table was right...in fact..it was FREE! I thought, what the heck, one more show for the year!

It was just four days till Christmas so I wasn't sure what kind of "buying mood" anyone would be in, but I took a nice grouping of 16 oz candles, melts a simmer pot and just ONE Bella Bar (I accidentally left them home!)

The show was very small but I ended up earning over \$100 for my time which made me happy with the final result!

On another note...the new 9 oz candles have been a huge hit for my customers. Just this month I have had to place three separate orders for more!

Jennifer Rhor

Going Out of My Comfort Zone to Build Bigger!

While on the phone with a Customer Service Rep for my phone company: She answered the phone with an Excited and HAPPY voice...I told her how impressed I was with her attitude and had NEVER had a customer service rep with such a positive voice and outlook on life! IT was FANTASTIC. She thanked me and we both laughed about her happy outlook and she said - "You have to live life with a smile and be happy - no matter what!" Right?!!

She proceeded to help me with my questions but her computer was running REALLY slow...while we were waiting

I simply said "While we are waiting for that computer - do you keep your options open for earning extra income?"

She then said with an excited voice "of course, doesn't EVERYONE look for more income?!"

Me: "Yes, they do and I just LOVE your outlook and attitude and would love to work with you!"

She: "Well what do you do?"

Me: "I work with Mia Bella and we offer natural products such as home fragrance, skin care etc... I can't explain it on the phone here since you are at work but email me so we can chat further tonight - I don't want you getting in trouble! " hehehee

She: " GREAT- as I am not allowed to give out my personal information, but I have actually been looking at options like that what is your email and how do I contact you when I get off work?!"

Me: "Great, I look forward to getting your email and we can talk tonight and see if this is a good fit for you!"

She: "THANK YOU SO MUCH - I appreciate your kind words and look forward to learning more"

Now that is going OUTSIDE MY COMFORT ZONE and just simply asking if she was OPEN? BAM... I can't wait to do this again and again and again! IT was so easy and simple!

Cheryl Hill, Montana

Social Networking Our Products!

Recently, I met with the owner of Happening Around Fayetteville (a company that local businesses can advertise with). Instead of paying cash for my advertising placement, she accepted product for fan giveaways and some for her personal use. The following is what she just posted on Facebook when she linked to my Scent-Sations site:

Happening Around Fayetteville (HAF): "If you like candles you have to give our friend Maggie a call. We received some of her candles last week, burned them for one day, went out of town for the weekend, came home and my house smelled so good. I was extremely pleased with these candles. Check her out. Make sure you tell her Happening Around Fayetteville sent ya."

Me: "That's awesome to hear!!! I'm really happy to hear you liked them so well. Thank you for the kind words."

HAF: "Your welcome! Best candles I have ever had in my home."

Just thought you might like to know we're getting more positive publicity.

Maggie Giamalvo
Fayetteville, NC

Congratulations to this Month's Rank Advancements

Sara Garcia
Linda Morrison
Chantelle Smalley

Diamond+ Distributor
Diamond+ Distributor
Diamond Distributor

Top Sponsoring Distributors for January



Cheryl Pope

A Gold Circle signifies that a distributor has recruited at least 5 autoship members in the previous month.



Chantelle Smalley

A Silver Circle signifies that a distributor has recruited at least 3 autoship members in the previous month.



Kimberly Green
Kirk Haskins
Sara Garcia
Kim Day
Shep & Jan Kuester
Penny Page
Diane Mann
Linda Morrison

A Bronze Circle signifies that a distributor has recruited at least 2 autoship members in the previous month.

January 2012: Top 10 Retailers

1. Cheryl Pope, TN
2. John Lerchenmueller, NY
3. Judi Mierendorff, MI
4. Sherryl Murray, CA
5. Stephanie Labbate, NJ

6. Norah Sandager, BC CAN
7. Blake Radetsky, TX
8. Idelsys Blanco, FL
9. Ryan Thomson, AB CAN
10. Rita Felps, TX

Top 15 Selling Candles in February 2011

1. Bella's Irish Cream
2. Sweet Orange & Chili Pepper
3. Amore
4. Crème Brulee
5. Sex on the Beach
6. Chili Vanilli
7. French Vanilla
8. Hot Apple Pie

9. Angel Wings
10. Apple Cinnamon
11. Fresh Laundry
12. Lilac
13. Slate and Stone
14. Fresh Linen
15. Coconuts & Lime

Next Month's Autoship



Angel Wings

Upcoming Autoship Scents

- April - Lilac
- May - Tropical Smoothie
- June - Caribbean Cooler
- July - Japanese Pear
- August - Chili Vanilli

- September - Grandma's Kitchen
- October - Home for Christmas
- November - Candy Cane
- December - Hot Apple Pie